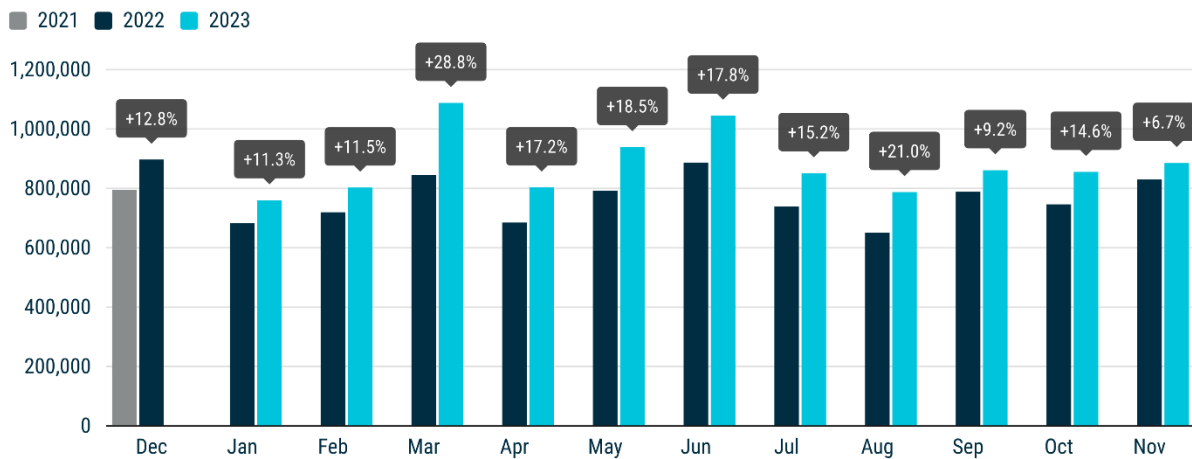


NEW CAR REGISTRATIONS, EUROPEAN UNION

EMBARGOED PRESS RELEASE
8.00 CET (7.00 GMT), 20 December 2023

New car registrations: +6.7% in November; battery electric 16.3% market share



In **November 2023**, the EU’s car market grew by a modest but reasonably robust 6.7%. Despite a relatively low base of comparison, solid growth persisted, marking the sixteenth consecutive month of expansion. There were substantial double-digit gains in some markets, including two of the largest: Italy (+16.2%) and France (+14%). Conversely, the German car market retracted, recording a 5.7% decline compared to November 2022.

Eleven months into 2023, new car registrations increased by a significant 15.7%, reaching nearly ten million units. With the exception of Hungary, all EU markets grew during this eleven-month period. The four largest markets notably contributed to this trend: Italy (+20%), Spain (+17.3%), France (+16.2%), and Germany (+11.4%).

Data source: the European Automobile Manufacturers’ Association (ACEA), based on aggregated data provided by national automobile associations, ACEA members and S&P Global Mobility.

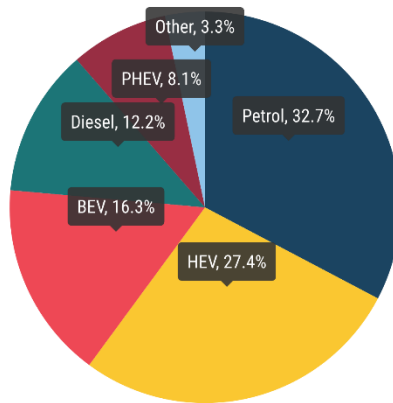
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NEW EU CAR REGISTRATIONS BY POWER SOURCE

In November, the battery-electric car market share increased to 16.3%, a rise from 15% last year. The year-to-date share now holds steady at 14.2%, consistently surpassing diesel, which remained at 13.7%. Hybrid-electric cars were ranked second with a 27.4% market share, while petrol cars maintained their lead at 32.7%.

■ Petrol
 ■ Diesel
 ■ Battery electric (BEV)
 ■ Plug-in hybrid electric (PHEV)
 ■ Hybrid electric (HEV)
 ■ Others

% SHARE



Electric cars

In **November 2023**, EU registrations of new battery-electric cars surged by 16.4%, totalling 144,378 units. Several markets contributed to this growth with double and triple-digit percentage gains, most notably Belgium (+150.2%), which is now the fifth-largest market by volume. However, battery-electric car sales experienced a setback in Germany, declining by 22.5%. Despite this, the year-to-date volume reached nearly 1.4 million units, reflecting a substantial 48.2% increase compared to the previous year, representing a 14.2% share of the EU car market in this period.

In November, new EU registrations of hybrid-electric cars surged by 28.7%, driven by double-digit growth in the three largest markets: Germany (+38.4%), France (+35.8%), and Italy (+30.2%). This led to a cumulative 29.9% increase, reaching almost 2.5 million units sold as of November – over a quarter of the EU market share.

In contrast, sales of plug-in hybrid electric cars declined by 22.1% to 72,002 units last month. Despite notable increases in Belgium (+43.8%) and France (+17.8%), these gains were insufficient to offset Germany's substantial decline (-59.3%) – the largest market for this power source. Consequently, the market share of plug-in hybrid cars fell from 11.1% last year to 8.1% in November this year.

Petrol and diesel cars

In **November 2023**, the EU petrol car market grew by 4.2%, despite a continual decline in market share, which stood at 32.7% last month. Key markets like Italy (+20.2%) and Germany (+12.5%) saw significant sales increases, contributing to this overall growth. This resulted in a cumulative volume of 3.5 million units sold, reflecting an 11.1% increase and a 35.7% market share over the eleven-month period.

Conversely, the EU's diesel car market continued its downward trend in November, contracting by 10.3%. This decline was observed in most of the bloc's markets, including the four largest: France (-28.3%), Spain (-22.8%), Italy (-7.4%), and Germany (-1%). Despite this overall decline, diesel car sales grew in certain Central and Eastern European markets, such as Poland (+13.8%). In November, diesel cars represented a market share of 12.2%, down from 14.5% in the same month last year.

NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

MONTHLY

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22	November 2023	November 2022	% change 23/22
Austria	4,330	3,430	+26.2	1,213	1,537	-21.1	4,129	3,761	+9.8	0	5	-100.0	5,838	5,684	+2.7	3,390	3,761	-9.9	18,900	18,178	+4.0
Belgium	9,499	3,797	+150.2	8,908	6,196	+43.8	3,141	1,958	+60.4	318	261	+21.8	13,046	13,709	-4.8	2,640	3,857	-31.6	37,552	29,778	+26.1
Bulgaria	160	95	+68.4	27	8	+237.5	52	28	+85.7	0	0		2,932	1,941	+51.1	396	241	+64.3	3,567	2,313	+54.2
Croatia	137	151	-9.3	79	93	-15.1	889	607	+46.5	139	47	+195.7	1,521	1,248	+21.9	623	512	+21.7	3,388	2,658	+27.5
Cyprus	100	44	+127.3	76	29	+162.1	546	334	+63.5	0	0		494	508	-2.8	28	41	-31.7	1,244	956	+30.1
Czechia	791	453	+74.6	418	396	+5.6	3,602	2,405	+49.8	376	441	-14.7	9,914	9,861	+0.5	4,309	3,852	+11.9	19,410	17,408	+11.5
Denmark	7,233	3,224	+124.3	1,281	2,231	-42.6	2,831	2,239	+26.4	0	0		4,336	4,378	-1.0	673	1,052	-36.0	16,354	13,124	+24.6
Estonia	129	46	+180.4	39	17	+129.4	789	435	+81.4	5	11	-54.5	625	643	-2.8	240	276	-13.0	1,827	1,428	+27.9
Finland	2,314	1,584	+46.1	1,452	1,364	+6.5	1,724	1,847	-6.7	35	66	-47.0	853	1,145	-25.5	298	386	-22.8	6,676	6,392	+4.4
France	30,775	20,274	+51.8	14,540	12,340	+17.8	40,050	29,498	+35.8	5,312	4,909	+8.2	48,805	48,499	+0.6	13,229	18,440	-28.3	152,711	133,960	+14.0
Germany	44,942	57,980	-22.5	18,124	44,581	-59.3	60,463	43,697	+38.4	968	1,710	-43.4	81,734	72,663	+12.5	39,470	39,881	-1.0	245,701	260,512	-5.7
Greece	443	283	+56.5	996	466	+113.7	3,354	2,622	+27.9	328	313	+4.8	4,036	3,282	+23.0	1,295	1,104	+17.3	10,452	8,070	+29.5
Hungary	530	567	-6.5	431	485	-11.1	3,912	4,174	-6.3	34	45	-24.4	2,436	3,176	-23.3	962	1,052	-8.6	8,305	9,499	-12.6
Ireland	324	343	-5.5	91	61	+49.2	189	125	+51.2	0	0		146	269	-45.7	164	187	-12.3	914	985	-7.2
Italy	7,950	5,116	+55.4	5,745	6,368	-9.8	52,688	40,454	+30.2	13,912	13,956	-0.3	39,053	32,494	+20.2	19,901	21,494	-7.4	139,249	119,882	+16.2
Latvia	150	153	-2.0	31	24	+30.8	431	431	+0.1	29	32	-8.5	664	540	+22.9	227	309	-26.6	1,532	1,489	+2.9
Lithuania	153	148	+3.4	0	0		1,021	656	+55.6	1	1	+0.0	773	719	+7.5	241	242	-0.4	2,189	1,766	+24.0
Luxembourg	843	669	+26.0	354	331	+6.9	774	754	+2.7	0	0		1,173	1,042	+12.6	494	639	-22.7	3,638	3,435	+5.9
Malta	77	70	+10.1	43	56	-23.7	78	86	-9.5	1	0		206	169	+22.0	57	47	+22.1	462	428	+8.0
Netherlands	9,576	6,959	+37.6	3,156	2,897	+8.9	7,335	7,272	+0.9	294	328	-10.4	7,616	9,981	-23.7	279	309	-9.7	28,256	27,746	+1.8
Poland	1,880	1,173	+60.3	1,120	822	+36.3	17,112	11,091	+54.3	1,192	1,115	+6.9	16,086	16,221	-0.8	4,295	3,774	+13.8	41,685	34,196	+21.9
Portugal	4,061	2,146	+89.2	2,757	1,446	+90.7	2,025	1,928	+5.0	1,072	618	+73.5	4,410	6,839	-35.5	1,444	2,374	-39.2	15,769	15,351	+2.7
Romania	1,203	849	+41.7	0	0		3,725	3,033	+22.8	1,041	1,226	-15.1	4,000	4,566	-12.4	1,165	1,400	-16.8	11,134	11,074	+0.5
Slovakia	227	125	+81.6	258	163	+58.3	2,082	1,617	+28.8	156	160	-2.5	3,095	3,607	-14.2	1,246	1,086	+14.7	7,064	6,758	+4.5
Slovenia	422	221	+91.0	47	63	-25.4	675	507	+33.1	21	36	-41.7	2,118	2,075	+2.1	598	731	-18.2	3,881	3,633	+6.8
Spain	6,053	3,319	+82.4	5,509	4,820	+14.3	26,918	24,870	+8.2	3,094	1,026	+201.6	28,425	28,415	+0.0	8,315	10,766	-22.8	78,314	73,216	+7.0
Sweden	10,076	10,868	-7.3	5,307	5,650	-6.1	2,444	2,347	+4.1	746	437	+70.7	5,057	4,001	+26.4	1,776	2,285	-22.3	25,406	25,588	-0.7
EUROPEAN UNION	144,378	124,087	+16.4	72,002	92,444	-22.1	242,979	188,776	+28.7	29,074	26,743	+8.7	289,392	277,675	+4.2	107,755	120,098	-10.3	885,581	829,823	+6.7
Iceland	1,055	717	+47.1	95	191	-50.3	75	171	-56.1	0	0		27	99	-72.7	45	115	-60.9	1,297	1,293	+0.3
Norway	8,442	15,913	-46.9	938	1,500	-37.5	702	1,429	-50.9	0	1	-100.0	59	229	-74.2	207	438	-52.7	10,348	19,510	-47.0
Switzerland	4,748	4,391	+8.1	2,164	1,677	+29.0	6,235	5,555	+12.2	2	9	-77.8	6,811	7,566	-10.0	2,045	2,208	-7.4	22,005	21,406	+2.8
EFTA	14,245	21,021	-32.2	3,197	3,368	-5.1	7,012	7,155	-2.0	2	10	-80.0	6,897	7,894	-12.6	2,297	2,761	-16.8	33,650	42,209	-20.3
United Kingdom	24,359	29,372	-17.1	15,871	10,186	+55.8	49,757	40,136	+24.0	0	0		61,875	57,590	+7.4	4,663	5,605	-16.8	156,525	142,889	+9.5
EU + EFTA + UK	182,982	174,480	+4.9	91,070	105,998	-14.1	299,748	236,067	+27.0	29,076	26,753	+8.7	358,164	343,159	+4.4	114,715	128,464	-10.7	1,075,756	1,014,921	+6.0

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

YEAR TO DATE

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22	Jan-Nov 2023	Jan-Nov 2022	% change 23/22
Austria	43,602	30,194	+44.4	15,810	12,038	+31.3	46,765	37,372	+25.1	21	72	-70.8	71,433	73,252	-2.5	43,022	44,517	-3.4	220,653	197,445	+11.8
Belgium	86,823	33,122	+162.1	94,865	54,722	+73.4	34,467	25,750	+33.9	3,404	2,821	+20.7	191,241	168,335	+13.6	40,160	56,969	-29.5	450,960	341,719	+32.0
Bulgaria	1,660	718	+131.2	331	125	+164.8	653	360	+81.4	1	0		27,552	21,582	+27.7	4,501	3,887	+15.8	34,698	26,672	+30.1
Croatia	1,484	1,208	+22.8	1,136	854	+33.0	12,192	7,871	+54.9	1,604	1,637	-2.0	26,296	20,518	+28.2	10,028	8,158	+22.9	52,740	40,246	+31.0
Cyprus	739	334	+121.3	479	211	+127.0	5,252	3,682	+42.6	0	1	-100.0	7,097	6,105	+16.2	430	519	-17.1	13,997	10,852	+29.0
Czechia	6,183	3,646	+69.6	4,833	3,086	+56.6	36,997	25,799	+43.4	3,581	4,475	-20.0	107,777	99,264	+8.6	46,923	41,261	+13.7	206,294	177,531	+16.2
Denmark	52,886	25,163	+110.2	15,560	23,010	-32.4	27,545	26,899	+2.4	1	6	-83.3	50,578	48,816	+3.6	7,041	9,173	-23.2	153,611	133,067	+15.4
Estonia	1,306	643	+103.1	521	403	+29.3	8,214	6,328	+29.8	57	282	-79.8	8,350	8,495	-1.7	2,559	3,130	-18.2	21,007	19,281	+9.0
Finland	27,435	12,687	+116.2	16,583	15,038	+10.3	21,164	24,038	-12.0	454	578	-21.5	12,219	18,103	-32.5	3,849	5,064	-24.0	81,704	75,508	+8.2
France	260,864	177,985	+46.6	145,892	112,003	+30.3	384,161	296,375	+29.6	62,930	53,980	+16.6	584,882	513,071	+14.0	154,989	217,594	-28.8	1,593,718	1,371,008	+16.2
Germany	469,565	366,234	+28.2	157,830	292,292	-46.0	608,893	424,868	+43.3	13,494	16,376	-17.6	903,766	798,920	+13.1	449,178	438,349	+2.5	2,602,726	2,337,039	+11.4
Greece	5,802	2,517	+130.5	8,160	4,978	+63.9	38,460	27,469	+40.0	3,441	3,405	+1.1	53,381	44,539	+19.9	17,000	15,889	+7.0	126,244	98,797	+27.8
Hungary	5,375	4,331	+24.1	5,123	4,478	+14.4	41,148	38,501	+6.9	525	796	-34.0	35,553	42,065	-15.5	12,019	13,352	-10.0	99,743	103,523	-3.7
Ireland	22,590	15,590	+44.9	10,337	7,671	+34.8	24,983	21,225	+17.7	0	140	-100.0	36,629	32,432	+12.9	26,966	28,131	-4.1	121,505	105,189	+15.5
Italy	59,462	44,649	+33.2	64,524	59,513	+8.4	526,707	414,276	+27.1	133,700	118,222	+13.1	413,467	338,392	+22.2	256,401	236,913	+8.2	1,454,261	1,211,965	+20.0
Latvia	1,619	966	+67.6	330	286	+15.5	5,117	4,073	+25.6	328	307	+6.9	7,677	7,393	+3.8	2,824	2,616	+7.9	17,895	15,641	+14.4
Lithuania	1,884	1,251	+50.6	0	0		10,879	9,111	+19.4	1	1	+0.0	9,937	10,942	-9.2	3,070	2,746	+11.8	25,771	24,051	+7.2
Luxembourg	10,226	5,790	+76.6	4,436	3,550	+25.0	8,825	7,470	+18.1	0	2	-100.0	15,390	13,509	+13.9	6,926	8,652	-19.9	45,803	38,973	+17.5
Malta	1,164	903	+28.9	894	1,155	-22.6	1,461	1,077	+35.6	2	7	-71.4	2,567	2,477	+3.6	642	357	+79.9	6,730	5,976	+12.6
Netherlands	103,330	59,679	+73.1	44,504	32,544	+36.8	84,055	72,137	+16.5	2,085	2,151	-3.1	107,837	110,329	-2.3	3,768	4,414	-14.6	345,579	281,254	+22.9
Poland	15,369	10,064	+52.7	11,735	9,510	+23.4	167,540	125,713	+33.3	11,295	11,110	+1.7	184,480	184,376	+0.1	42,496	42,104	+0.9	432,915	382,877	+13.1
Portugal	32,433	15,898	+104.0	24,460	14,253	+71.6	26,862	22,470	+19.5	9,887	4,523	+118.6	67,121	59,630	+12.6	22,225	25,550	-13.0	182,988	142,324	+28.6
Romania	14,089	9,360	+50.5	0	0		40,428	31,437	+28.6	16,548	12,074	+37.1	47,342	48,980	-3.3	14,831	15,040	-1.4	133,238	116,891	+14.0
Slovakia	2,141	1,236	+73.2	2,812	1,381	+103.6	22,600	15,778	+43.2	1,695	1,540	+10.1	39,178	40,518	-3.307	14,249	11,939	+19.3	82,675	72,392	+14.2
Slovenia	3,996	2,064	+93.6	657	618	+6.3	7,557	5,786	+30.6	485	655	-26.0	25,883	26,540	-2.5	7,740	8,336	-7.1	46,318	43,999	+5.3
Spain	45,716	27,116	+68.6	55,618	43,157	+28.9	274,921	217,209	+26.6	23,283	13,113	+77.6	358,325	311,413	+15.1	109,724	127,458	-13.9	867,587	739,466	+17.3
Sweden	100,698	76,828	+31.1	53,960	58,355	-7.5	21,226	23,491	-9.6	6,305	4,407	+43.1	56,414	58,761	-4.0	21,788	30,769	-29.2	260,391	252,611	+3.1
EUROPEAN UNION	1,378,441	930,176	+48.2	741,390	755,231	-1.8	2,489,072	1,916,565	+29.9	295,127	252,681	+16.8	3,452,372	3,108,757	+11.1	1,325,349	1,402,887	-5.5	9,681,752	8,366,297	+15.7
Iceland	7,539	4,650	+62.1	1,697	3,536	-52.0	2,845	2,826	+0.7	3	0		1,812	1,925	-5.9	2,193	2,288	-4.2	16,089	15,225	+5.7
Norway	95,630	105,542	-9.4	8,216	12,941	-36.5	6,875	8,086	-15.0	2	26	-92.3	1,310	3,775	-65.3	2,739	4,456	-38.5	114,772	134,826	-14.9
Switzerland	45,488	33,314	+36.5	20,438	16,655	+22.7	61,756	50,380	+22.6	68	179	-62.0	76,286	76,703	-0.5	21,231	23,966	-11.4	225,267	201,197	+12.0
EFTA	148,657	143,506	+3.6	30,351	33,132	-8.4	71,476	61,292	+16.6	73	205	-64.4	79,408	82,403	-3.6	26,163	30,710	-14.8	356,128	351,248	+1.4
United Kingdom	286,843	224,919	+27.5	129,149	93,047	+38.8	559,233	448,278	+24.8	0	0		720,127	640,382	+12.5	66,610	78,975	-15.7	1,761,962	1,485,601	+18.6
EU + EFTA + UK	1,813,941	1,298,601	+39.7	900,890	881,410	+2.2	3,119,781	2,426,135	+28.6	295,200	252,886	+16.7	4,251,907	3,831,542	+11.0	1,418,122	1,512,572	-6.2	11,799,842	#####	+15.6

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

	NOVEMBER					JANUARY-NOVEMBER				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	26.2	25.1	231,743	207,995	+11.4	26.1	25.2	2,525,889	2,108,827	+19.8
Volkswagen	10.7	11.3	95,199	93,960	+1.3	10.8	11.1	1,050,458	927,480	+13.3
Skoda	5.9	4.6	52,595	37,922	+38.7	5.5	5.0	533,986	422,317	+26.4
Audi	5.5	5.6	48,391	46,390	+4.3	5.4	5.1	526,285	427,953	+23.0
Seat	1.9	1.6	16,476	12,993	+26.8	2.0	2.0	193,284	163,531	+18.2
Cupra	1.6	1.2	13,845	10,302	+34.4	1.6	1.3	150,608	106,761	+41.1
Porsche	0.5	0.7	4,844	6,016	-19.5	0.7	0.7	65,421	55,292	+18.3
Others ²	0.0	0.0	393	412	-4.7	0.1	0.1	5,847	5,493	+6.4
Stellantis	15.7	18.1	139,073	150,022	-7.3	18.2	20.1	1,758,723	1,677,432	+4.8
Peugeot	4.5	5.6	39,476	46,647	-15.4	5.5	6.1	534,379	514,015	+4.0
Fiat ³	3.1	3.8	27,271	31,417	-13.2	3.5	4.1	334,600	338,965	-1.3
Opel/Vauxhall	2.9	3.0	25,766	25,303	+1.8	3.4	3.7	327,517	308,933	+6.0
Citroen	2.8	3.2	24,994	26,378	-5.2	3.3	3.8	315,066	317,640	-0.8
Jeep	1.2	1.0	10,223	8,491	+20.4	1.2	1.0	111,975	87,113	+28.5
Alfa Romeo	0.5	0.4	4,161	3,324	+25.2	0.5	0.3	43,754	26,262	+66.6
DS	0.3	0.5	2,690	4,033	-33.3	0.4	0.5	42,584	40,697	+4.6
Lancia/Chrysler	0.5	0.4	4,003	3,629	+10.3	0.4	0.5	41,787	38,481	+8.6
Others ⁴	0.1	0.1	489	800	-38.9	0.1	0.1	7,061	5,326	+32.6
Renault Group	10.6	10.6	93,587	88,234	+6.1	10.8	10.5	1,048,872	876,985	+19.6
Renault	5.5	5.8	49,037	48,144	+1.9	5.9	5.7	567,522	480,736	+18.1
Dacia	5.0	4.8	44,217	39,838	+11.0	4.9	4.7	478,436	393,808	+21.5
Alpine	0.0	0.0	333	252	+32.1	0.0	0.0	2,914	2,441	+19.4
Hyundai Group	8.2	8.2	72,999	68,015	+7.3	8.5	9.4	819,712	787,482	+4.1
Kia	4.0	3.9	35,654	32,440	+9.9	4.4	4.8	423,455	401,037	+5.6
Hyundai	4.2	4.3	37,345	35,575	+5.0	4.1	4.6	396,257	386,445	+2.5
BMW Group	7.6	7.0	67,076	58,127	+15.4	6.7	6.7	646,201	556,862	+16.0
BMW	6.2	5.5	55,092	45,656	+20.7	5.4	5.4	525,673	448,306	+17.3
Mini	1.4	1.5	11,985	12,471	-3.9	1.2	1.3	120,529	108,556	+11.0
Toyota Group	6.2	7.3	55,340	60,710	-8.8	6.9	7.2	663,211	605,310	+9.6
Toyota	5.9	7.0	52,235	58,027	-10.0	6.5	7.0	625,595	581,653	+7.6
Lexus	0.4	0.3	3,105	2,683	+15.7	0.4	0.3	37,616	23,657	+59.0
Mercedes-Benz	5.9	6.2	52,471	51,336	+2.2	5.6	5.8	537,712	486,891	+10.4
Mercedes	5.6	5.9	49,999	49,065	+1.9	5.3	5.6	513,707	469,692	+9.4
Smart	0.3	0.3	2,472	2,271	+8.9	0.2	0.2	24,005	17,199	+39.6
Ford	3.0	4.1	26,806	33,791	-20.7	3.5	4.2	336,748	347,667	-3.1
Tesla	3.5	2.6	31,394	21,681	+44.8	2.6	1.4	248,601	115,188	+115.8
Volvo Cars	2.3	2.4	20,769	19,507	+6.5	2.0	2.0	195,405	166,168	+17.6
Nissan	2.0	1.5	17,277	12,201	+41.6	1.8	1.7	178,966	140,734	+27.2
Suzuki	1.5	1.3	13,182	10,618	+24.1	1.5	1.2	142,209	97,570	+45.8
Mazda	1.4	1.1	12,119	9,427	+28.6	1.4	1.2	133,328	96,686	+37.9
Jaguar Land Rover Group	0.7	0.5	5,885	4,417	+33.2	0.7	0.6	64,021	53,778	+19.0
Land Rover	0.6	0.4	5,153	3,644	+41.4	0.6	0.5	54,419	42,673	+27.5
Jaguar	0.1	0.1	732	773	-5.3	0.1	0.1	9,602	11,105	-13.5
Mitsubishi	0.5	0.5	4,567	3,841	+18.9	0.4	0.6	36,645	46,913	-21.9
Honda	0.3	0.3	2,907	2,216	+31.2	0.2	0.3	24,171	29,259	-17.4

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM

NEW CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA + UK

	NOVEMBER					JANUARY-NOVEMBER				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	25.8	25.1	277,910	254,538	+9.2	25.9	24.8	3,050,746	2,530,029	+20.6
Volkswagen	10.4	11.1	111,668	112,853	-1.0	10.5	10.7	1,240,775	1,087,439	+14.1
Audi	5.7	5.9	61,639	60,174	+2.4	5.7	5.4	676,979	553,720	+22.3
Skoda	5.7	4.4	61,144	45,101	+35.6	5.3	4.8	625,453	491,045	+27.4
Seat	1.8	1.5	18,856	15,168	+24.3	1.9	1.8	226,838	188,613	+20.3
Cupra	1.5	1.2	16,533	11,974	+38.1	1.5	1.2	180,124	125,347	+43.7
Porsche	0.7	0.9	7,489	8,653	-13.5	0.8	0.7	92,339	75,942	+21.6
Others ²	0.1	0.1	581	615	-5.5	0.1	0.1	8,238	7,923	+4.0
Stellantis	14.9	16.3	160,499	165,180	-2.8	16.9	18.6	1,992,352	1,892,962	+5.3
Peugeot	4.3	4.9	45,814	49,771	-8.0	5.1	5.6	601,181	574,256	+4.7
Opel/Vauxhall	3.3	3.2	35,658	32,500	+9.7	3.6	3.9	427,988	395,141	+8.3
Fiat ³	2.6	3.2	28,499	32,746	-13.0	3.0	3.6	355,488	363,155	-2.1
Citroen	2.6	2.8	27,903	28,809	-3.1	2.9	3.4	347,717	350,269	-0.7
Jeep	1.0	0.9	10,753	8,734	+23.1	1.0	0.9	117,442	91,413	+28.5
Alfa Romeo	0.4	0.4	4,410	3,562	+23.8	0.4	0.3	46,627	28,903	+61.3
DS	0.3	0.4	2,862	4,531	-36.8	0.4	0.4	45,649	44,956	+1.5
Lancia/Chrysler	0.4	0.4	4,003	3,631	+10.2	0.4	0.4	41,795	38,500	+8.6
Others ⁴	0.1	0.1	597	896	-33.4	0.1	0.1	8,465	6,369	+32.9
Renault Group	9.5	9.5	102,312	96,049	+6.5	9.6	9.3	1,130,653	946,228	+19.5
Renault	5.1	5.1	54,839	51,960	+5.5	5.2	5.1	615,289	515,987	+19.2
Dacia	4.4	4.3	47,114	43,793	+7.6	4.3	4.2	512,055	427,425	+19.8
Alpine	0.0	0.0	359	296	+21.3	0.0	0.0	3,309	2,816	+17.5
Hyundai Group	8.3	8.2	89,076	83,694	+6.4	8.7	9.7	1,029,632	987,686	+4.2
Kia	4.1	4.0	43,838	40,942	+7.1	4.6	5.0	538,045	509,601	+5.6
Hyundai	4.2	4.2	45,238	42,752	+5.8	4.2	4.7	491,587	478,085	+2.8
BMW Group	8.0	7.7	86,587	77,842	+11.2	6.9	7.1	818,328	729,101	+12.2
BMW	6.5	5.9	69,500	60,095	+15.6	5.5	5.6	651,573	575,701	+13.2
Mini	1.6	1.7	17,087	17,747	-3.7	1.4	1.5	166,755	153,400	+8.7
Toyota Group	6.4	7.2	68,363	73,484	-7.0	6.9	7.2	810,779	736,480	+10.1
Toyota	5.9	6.9	63,781	69,583	-8.3	6.4	6.9	756,797	702,382	+7.7
Lexus	0.4	0.4	4,582	3,901	+17.5	0.5	0.3	53,982	34,098	+58.3
Mercedes-Benz	5.8	5.7	62,255	57,646	+8.0	5.4	5.7	640,210	586,254	+9.2
Mercedes	5.5	5.4	59,642	55,280	+7.9	5.2	5.6	615,354	567,688	+8.4
Smart	0.2	0.2	2,613	2,366	+10.4	0.2	0.2	24,856	18,566	+33.9
Ford	3.6	4.5	38,946	45,856	-15.1	4.1	4.6	482,342	474,376	+1.7
Tesla	3.4	3.2	36,149	32,007	+12.9	2.8	1.7	326,975	177,544	+84.2
Nissan	2.3	2.2	24,854	22,237	+11.8	2.3	2.1	266,082	214,700	+23.9
Volvo Cars	2.5	2.5	26,428	25,693	+2.9	2.2	2.1	256,619	213,330	+20.3
Suzuki	1.5	1.2	15,782	12,423	+27.0	1.5	1.2	172,196	119,910	+43.6
Mazda	1.4	1.2	14,795	12,205	+21.2	1.4	1.2	167,733	125,759	+33.4
Jaguar Land Rover Group	1.2	0.9	12,815	9,218	+39.0	1.1	1.1	133,892	111,104	+20.5
Land Rover	1.0	0.8	10,475	7,675	+36.5	0.9	0.9	110,735	87,957	+25.9
Jaguar	0.2	0.2	2,340	1,543	+51.7	0.2	0.2	23,157	23,147	+0.0
Honda	0.5	0.5	5,473	5,220	+4.8	0.5	0.6	56,129	63,745	-11.9
Mitsubishi	0.4	0.4	4,827	4,009	+20.4	0.3	0.5	38,596	49,518	-22.1

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² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM