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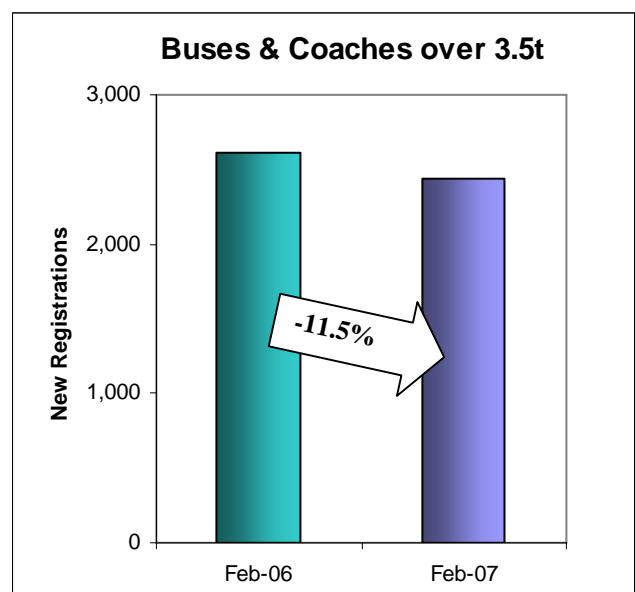
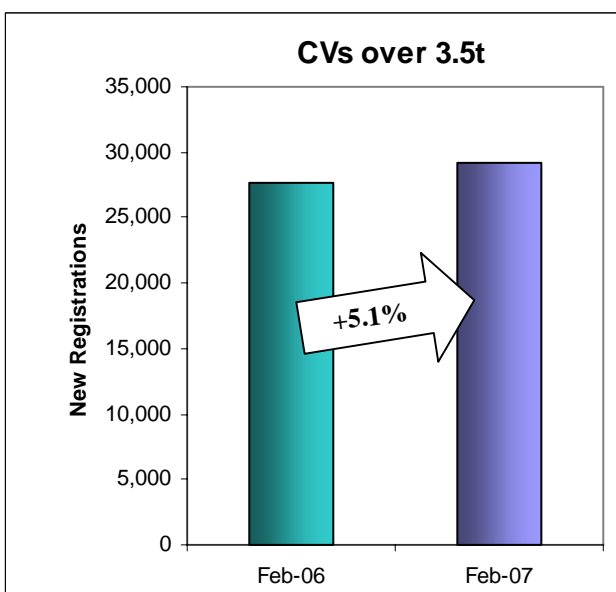
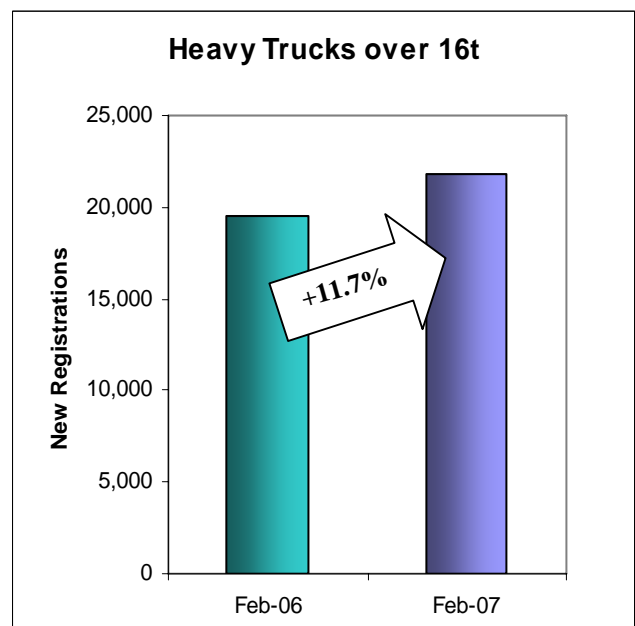
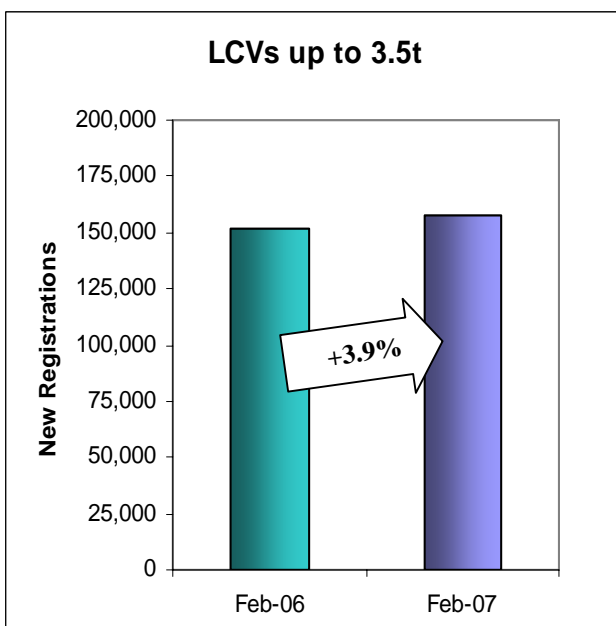
**PRESS EMBARGO FOR ALL DATA:  
27 March 2007, 8.00 A.M. (6.00 A.M. GMT)**

## Press Release

### NEW COMMERCIAL VEHICLE REGISTRATIONS

February 2007

*European Union + EFTA Countries*



**Next Press Release: Thursday, 26 April 2007**



ACEA

## **Sound performance of the new Member States enhances European registrations**

### **New Light Commercial Vehicles up to 3.5t**

In total, 157,777 new vans were registered in February 2007 in Europe (EU23+EFTA), rising +3.9% above last year's result. With roughly the same number of working days across Europe, this figure comes as a result of a mild performance on the Western European markets (+2.3%) and a strong growth in the new EU Member States (+28.3%).

National performances were mixed. While new van registrations increased in France (+5%) and Italy (+2.1%) and very slightly in the UK (+0.3%), Spain and Germany saw their registrations drop (-6.3% and -3.4%, respectively). Apart from Luxembourg (-20.2%), Greece (-12.4%), Portugal (-8.3%) and Hungary (-8.5%), all remaining countries posted growths. In particular, the situation in the new Member States flourished, majority of them having recorded two-digit growths (and three-digit in Latvia +133.9%), ranging from +10.9% in Lithuania to +59.7% in Slovenia.

Cumulative figures confirm an upturn trend in the European new van registrations. All main markets performed better than previous year, posting increases ranging from +0.8% in the UK to +5.7% in Germany. New Member States strongly improved their results: apart from Hungarian market remaining flat, all of them posted two or three-digit growths.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches)**

New heavy truck registrations in Europe (EU22+EFTA) went up in February 2007 by +11.7%, reaching 21,856 units. The increase was much higher in the new Member States (+77.2%) than in the EU15 (+4.4%).

Three of the main EU markets contributed positively to this result: France (+6.7%), Germany (+11.5%) and Spain (+16.1%) while the UK and Italy decreased (-28.4% and -3.7% respectively). The British result is explained by a decline in orders after Euro 4 emission regulation came into force last October. New truck registrations jumped in the new Member States thanks to rocketing increases ranging from +27.1% in the Czech Republic to +213% in Lithuania.

Two first months of the year were better for almost all the EU countries (overall +13.2%). EU15 improved its result by +7.5% and new Member States by +65.2%.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches)**

New commercial vehicles above 3.5t rose by +5.1% in February 2007 and reached in total, 29,147 units. European performance was mixed: while Western Europe registrations slightly dropped (-0.8%), new Member States saw their figures strongly increase (+69.5%).

The same pattern as in heavy truck registrations applied: three of the main markets went up (France +4.7%, Germany +8.1%, Spain +18.3%) while the Italian and British market downsized (-10.2% and -31.1%). Hungarian data being unavailable, all remaining new Member States posted growths, ranging from +17.1% in the Czech Republic to +194% in Lithuania. Cumulative figures (+8.4%) confirm the positive trend in the whole Europe (+4.3% Western Europe, +55.3% new Member States).

### **New Buses & Coaches over 3.5t**

The market for new Buses and Coaches in Europe (EU21+EFTA) dropped in February 2007 (-11.5%). The results on main national markets were mixed: while Germany, the UK and Italy turned down (-1.9%, -12.1% and -33.8%, respectively), France (+1.1%) and Spain (+29.7%) rebounded. Cumulative figures were flat for EU15 (+0.4%) and for the whole Europe (-0.6%). The New Member States figure takes into account neither Polish nor Hungarian bus and coach registrations, as these data are not available yet.



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), 27 March 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*

27/03/07

|                               | Feb<br>'07     | Feb<br>'06     | %<br>Change  | Jan-Feb<br>'07 | Jan-Feb<br>'06 | %<br>Change  |
|-------------------------------|----------------|----------------|--------------|----------------|----------------|--------------|
| AUSTRIA                       | 2,109          | 1,967          | 7.2%         | 4,735          | 3,998          | 18.4%        |
| BELGIUM                       | 5,447          | 4,903          | 11.1%        | 12,217         | 11,536         | 5.9%         |
| DENMARK                       | 4,692          | 4,426          | 6.0%         | 9,992          | 9,217          | 8.4%         |
| FINLAND                       | 1,278          | 1,230          | 3.9%         | 3,236          | 2,961          | 9.3%         |
| FRANCE                        | 38,302         | 36,480         | 5.0%         | 77,807         | 73,678         | 5.6%         |
| GERMANY                       | 12,799         | 13,245         | -3.4%        | 29,796         | 28,200         | 5.7%         |
| GREECE                        | 1,794          | 2,047          | -12.4%       | 4,132          | 4,547          | -9.1%        |
| IRELAND                       | 5,577          | 4,891          | 14.0%        | 15,662         | 13,177         | 18.9%        |
| ITALY*                        | 18,446         | 18,067         | 2.1%         | 35,345         | 33,809         | 4.5%         |
| LUXEMBOURG                    | 193            | 242            | -20.2%       | 446            | 512            | -12.9%       |
| NETHERLANDS                   | 6,724          | 5,524          | 21.7%        | 16,624         | 14,109         | 17.8%        |
| PORTUGAL                      | 4,836          | 5,274          | -8.3%        | 10,145         | 10,623         | -4.5%        |
| SPAIN                         | 20,707         | 22,102         | -6.3%        | 41,808         | 40,244         | 3.9%         |
| SWEDEN                        | 3,125          | 2,772          | 12.7%        | 6,114          | 5,239          | 16.7%        |
| UNITED KINGDOM                | 14,513         | 14,476         | 0.3%         | 36,211         | 35,917         | 0.8%         |
| <b>EU15</b>                   | <b>140,542</b> | <b>137,646</b> | <b>2.1%</b>  | <b>304,270</b> | <b>287,767</b> | <b>5.7%</b>  |
| ICELAND                       | 167            | 182            | -8.2%        | 348            | 371            | -6.2%        |
| NORWAY                        | 3,271          | 2,932          | 11.6%        | 6,327          | 6,088          | 3.9%         |
| SWITZERLAND                   | 1,930          | 1,804          | 7.0%         | 3,860          | 3,598          | 7.3%         |
| <b>EFTA</b>                   | <b>5,368</b>   | <b>4,918</b>   | <b>9.2%</b>  | <b>10,535</b>  | <b>10,057</b>  | <b>4.8%</b>  |
| <b>WESTERN EUROPE</b>         | <b>145,910</b> | <b>142,564</b> | <b>2.3%</b>  | <b>314,805</b> | <b>297,824</b> | <b>5.7%</b>  |
| CZECH REPUBLIC                | 3,800          | 3,082          | 23.3%        | 8,169          | 6,453          | 26.6%        |
| ESTONIA                       | 340            | 223            | 52.5%        | 737            | 501            | 47.1%        |
| HUNGARY                       | 1,391          | 1,521          | -8.5%        | 2,937          | 2,943          | -0.2%        |
| LATVIA                        | 262            | 112            | 133.9%       | 553            | 239            | 131.4%       |
| LITHUANIA                     | 285            | 257            | 10.9%        | 614            | 539            | 13.9%        |
| POLAND                        | 3,649          | 2,627          | 38.9%        | 6,600          | 4,975          | 32.7%        |
| SLOVAKIA                      | 1,629          | 1,106          | 47.3%        | 2,901          | 2,228          | 30.2%        |
| SLOVENIA                      | 511            | 320            | 59.7%        | 1,132          | 891            | 27.0%        |
| <b>EU (New Members)</b>       | <b>11,867</b>  | <b>9,248</b>   | <b>28.3%</b> | <b>23,643</b>  | <b>18,769</b>  | <b>26.0%</b> |
| <b>EUROPEAN UNION**</b>       | <b>152,409</b> | <b>146,894</b> | <b>3.8%</b>  | <b>327,913</b> | <b>306,536</b> | <b>7.0%</b>  |
| <b>TOTAL EUROPE (EU+EFTA)</b> | <b>157,777</b> | <b>151,812</b> | <b>3.9%</b>  | <b>338,448</b> | <b>316,593</b> | <b>6.9%</b>  |

(\*) : For Italy, delivery figures

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

**ACEA**

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(32 2) 738 73 11**This information is available on ACEA's website:**<http://www.acea.be>**Next Press Release on Commercial Vehicles to be issued on 26 April 2007**



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), 27 March 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*

27/03/07

|                               | Feb<br>'07    | Feb<br>'06    | %<br>Change  | Jan-Feb<br>'07 | Jan-Feb<br>'06 | %<br>Change  |
|-------------------------------|---------------|---------------|--------------|----------------|----------------|--------------|
| AUSTRIA                       | 496           | 547           | -9.3%        | 1,040          | 1,054          | -1.3%        |
| BELGIUM                       | 793           | 568           | 39.6%        | 1,969          | 1,276          | 54.3%        |
| DENMARK                       | 448           | 266           | 68.4%        | 912            | 505            | 80.6%        |
| FINLAND                       | 201           | 195           | 3.1%         | 454            | 473            | -4.0%        |
| FRANCE                        | 3,005         | 2,817         | 6.7%         | 6,636          | 5,889          | 12.7%        |
| GERMANY                       | 4,747         | 4,259         | 11.5%        | 10,016         | 9,101          | 10.1%        |
| GREECE                        | 136           | 94            | 44.7%        | 328            | 213            | 54.0%        |
| IRELAND                       | 368           | 410           | -10.2%       | 1,033          | 979            | 5.5%         |
| ITALY                         | 2,202         | 2,287         | -3.7%        | 4,289          | 4,428          | -3.1%        |
| LUXEMBOURG                    | 125           | 117           | 6.8%         | 223            | 199            | 12.1%        |
| NETHERLANDS                   | 999           | 1,090         | -8.3%        | 2,170          | 2,835          | -23.5%       |
| PORTUGAL                      | 319           | 228           | 39.9%        | 672            | 639            | 5.2%         |
| SPAIN                         | 2,451         | 2,111         | 16.1%        | 5,473          | 3,776          | 44.9%        |
| SWEDEN                        | 411           | 413           | -0.5%        | 816            | 771            | 5.8%         |
| UNITED KINGDOM                | 1,372         | 1,916         | -28.4%       | 3,027          | 4,203          | -28.0%       |
| <b>EUROPEAN UNION</b>         | <b>18,073</b> | <b>17,318</b> | <b>4.4%</b>  | <b>39,058</b>  | <b>36,341</b>  | <b>7.5%</b>  |
| ICELAND                       | 23            | 32            | -28.1%       | 35             | 47             | -25.5%       |
| NORWAY                        | 305           | 230           | 32.6%        | 744            | 503            | 47.9%        |
| SWITZERLAND                   | 258           | 177           | 45.8%        | 579            | 385            | 50.4%        |
| <b>EFTA</b>                   | <b>586</b>    | <b>439</b>    | <b>33.5%</b> | <b>1,358</b>   | <b>935</b>     | <b>45.2%</b> |
| <b>WEST. EUROPE</b>           | <b>18,659</b> | <b>17,757</b> | <b>5.1%</b>  | <b>40,416</b>  | <b>37,276</b>  | <b>8.4%</b>  |
| CZECH REPUBLIC                | 418           | 329           | 27.1%        | 893            | 826            | 8.1%         |
| ESTONIA                       | 150           | 56            | 167.9%       | 254            | 113            | 124.8%       |
| HUNGARY                       | n.a.          | n.a.          | n.a.         | n.a.           | n.a.           | n.a.         |
| LATVIA                        | 188           | 100           | 88.0%        | 386            | 208            | 85.6%        |
| LITHUANIA                     | 288           | 92            | 213.0%       | 544            | 172            | 216.3%       |
| POLAND                        | 1,710         | 945           | 81.0%        | 2,737          | 1,513          | 80.9%        |
| SLOVAKIA                      | 284           | 191           | 48.7%        | 484            | 379            | 27.7%        |
| SLOVENIA                      | 159           | 91            | 74.7%        | 402            | 239            | 68.2%        |
| <b>EU (New Members)</b>       | <b>3,197</b>  | <b>1,804</b>  | <b>77.2%</b> | <b>5,700</b>   | <b>3,450</b>   | <b>65.2%</b> |
| <b>EUROPEAN UNION**</b>       | <b>21,270</b> | <b>19,122</b> | <b>11.2%</b> | <b>44,758</b>  | <b>39,791</b>  | <b>12.5%</b> |
| <b>TOTAL EUROPE (EU+EFTA)</b> | <b>21,856</b> | <b>19,561</b> | <b>11.7%</b> | <b>46,116</b>  | <b>40,726</b>  | <b>13.2%</b> |

(\*) : Excluding Buses and Coaches

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

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# Press Release

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8.00 A.M.(6.00 A.M. GMT), 27 March 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*

27/03/07

|                               | Feb<br>'07    | Feb<br>'06    | %<br>Change   | Jan-Feb<br>'07 | Jan-Feb<br>'06 | %<br>Change  |
|-------------------------------|---------------|---------------|---------------|----------------|----------------|--------------|
| AUSTRIA                       | 548           | 596           | -8.1%         | 1,176          | 1,144          | 2.8%         |
| BELGIUM                       | 1,035         | 787           | 31.5%         | 2,539          | 1,751          | 45.0%        |
| DENMARK                       | 509           | 312           | 63.1%         | 1,014          | 610            | 66.2%        |
| FINLAND                       | 354           | 380           | -6.8%         | 836            | 912            | -8.3%        |
| FRANCE                        | 3,665         | 3,501         | 4.7%          | 8,109          | 7,300          | 11.1%        |
| GERMANY                       | 7,091         | 6,558         | 8.1%          | 14,943         | 13,848         | 7.9%         |
| GREECE                        | 216           | 206           | 4.9%          | 474            | 396            | 19.7%        |
| IRELAND                       | 599           | 689           | -13.1%        | 1,597          | 1,602          | -0.3%        |
| ITALY                         | 2,787         | 3,104         | -10.2%        | 5,792          | 5,911          | -2.0%        |
| LUXEMBOURG                    | 134           | 121           | 10.7%         | 249            | 216            | 15.3%        |
| NETHERLANDS                   | 1,085         | 1,269         | -14.5%        | 2,403          | 3,230          | -25.6%       |
| PORTUGAL                      | 399           | 356           | 12.1%         | 865            | 899            | -3.8%        |
| SPAIN                         | 3,249         | 2,746         | 18.3%         | 7,208          | 5,067          | 42.3%        |
| SWEDEN                        | 481           | 491           | -2.0%         | 953            | 945            | 0.8%         |
| UNITED KINGDOM                | 2,337         | 3,394         | -31.1%        | 5,282          | 7,240          | -27.0%       |
| <b>EUROPEAN UNION</b>         | <b>24,489</b> | <b>24,510</b> | <b>-0.1%</b>  | <b>53,440</b>  | <b>51,071</b>  | <b>4.6%</b>  |
| ICELAND                       | 40            | 43            | -7.0%         | 62             | 74             | -16.2%       |
| NORWAY                        | 376           | 582           | -35.4%        | 902            | 1,046          | -13.8%       |
| SWITZERLAND                   | 292           | 273           | 7.0%          | 655            | 573            | 14.3%        |
| <b>EFTA</b>                   | <b>708</b>    | <b>898</b>    | <b>-21.2%</b> | <b>1,619</b>   | <b>1,693</b>   | <b>-4.4%</b> |
| <b>WEST. EUROPE</b>           | <b>25,197</b> | <b>25,408</b> | <b>-0.8%</b>  | <b>55,059</b>  | <b>52,764</b>  | <b>4.3%</b>  |
| CZECH REPUBLIC                | 596           | 509           | 17.1%         | 1,258          | 1,180          | 6.6%         |
| ESTONIA                       | 168           | 70            | 140.0%        | 293            | 139            | 110.8%       |
| HUNGARY                       | n.a.          | n.a.          | n.a.          | n.a.           | n.a.           | n.a.         |
| LATVIA                        | 208           | 115           | 80.9%         | 435            | 246            | 76.8%        |
| LITHUANIA                     | 294           | 100           | 194.0%        | 573            | 186            | 208.1%       |
| POLAND                        | 2,094         | 1,186         | 76.6%         | 3,342          | 2,000          | 67.1%        |
| SLOVAKIA                      | 401           | 236           | 69.9%         | 677            | 492            | 37.6%        |
| SLOVENIA                      | 189           | 115           | 64.3%         | 465            | 292            | 59.2%        |
| <b>EU (New Members)</b>       | <b>3,950</b>  | <b>2,331</b>  | <b>69.5%</b>  | <b>7,043</b>   | <b>4,535</b>   | <b>55.3%</b> |
| <b>EUROPEAN UNION**</b>       | <b>28,439</b> | <b>26,841</b> | <b>6.0%</b>   | <b>60,483</b>  | <b>55,606</b>  | <b>8.8%</b>  |
| <b>TOTAL EUROPE (EU+EFTA)</b> | <b>29,147</b> | <b>27,739</b> | <b>5.1%</b>   | <b>62,102</b>  | <b>57,299</b>  | <b>8.4%</b>  |

(\*) : Excluding Buses and Coaches

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27/03/07

|                               | Feb<br>'07   | Feb<br>'06   | %<br>Change   | Jan-Feb<br>'07 | Jan-Feb<br>'06 | %<br>Change   |
|-------------------------------|--------------|--------------|---------------|----------------|----------------|---------------|
| AUSTRIA                       | 28           | 56           | -50.0%        | 92             | 140            | -34.3%        |
| BELGIUM                       | 79           | 59           | 33.9%         | 194            | 147            | 32.0%         |
| DENMARK                       | 30           | 26           | 15.4%         | 88             | 76             | 15.8%         |
| FINLAND                       | 24           | 20           | 20.0%         | 72             | 83             | -13.3%        |
| FRANCE                        | 377          | 373          | 1.1%          | 963            | 963            | 0.0%          |
| GERMANY                       | 304          | 310          | -1.9%         | 860            | 711            | 21.0%         |
| GREECE                        | 17           | 52           | -67.3%        | 51             | 107            | -52.3%        |
| IRELAND                       | 18           | 38           | -52.6%        | 68             | 61             | 11.5%         |
| ITALY                         | 385          | 582          | -33.8%        | 794            | 1,022          | -22.3%        |
| LUXEMBOURG                    | 12           | 19           | -36.8%        | 38             | 59             | -35.6%        |
| NETHERLANDS                   | 45           | 83           | -45.8%        | 62             | 123            | -49.6%        |
| PORTUGAL                      | 72           | 37           | 94.6%         | 167            | 97             | 72.2%         |
| SPAIN                         | 341          | 263          | 29.7%         | 666            | 411            | 62.0%         |
| SWEDEN                        | 46           | 53           | -13.2%        | 148            | 116            | 27.6%         |
| UNITED KINGDOM                | 588          | 669          | -12.1%        | 1,261          | 1,386          | -9.0%         |
| <b>EUROPEAN UNION</b>         | <b>2,366</b> | <b>2,640</b> | <b>-10.4%</b> | <b>5,524</b>   | <b>5,502</b>   | <b>0.4%</b>   |
| ICELAND                       | n.a.         | n.a.         | n.a.          | n.a.           | n.a.           | n.a.          |
| NORWAY                        | 28           | 62           | -54.8%        | 84             | 117            | -28.2%        |
| SWITZERLAND                   | 7            | 32           | -78.1%        | 19             | 79             | -75.9%        |
| <b>EFTA</b>                   | <b>35</b>    | <b>94</b>    | <b>-62.8%</b> | <b>104</b>     | <b>196</b>     | <b>-46.9%</b> |
| <b>WEST. EUROPE</b>           | <b>2,401</b> | <b>2,734</b> | <b>-12.2%</b> | <b>5,628</b>   | <b>5,698</b>   | <b>-1.2%</b>  |
| CZECH REPUBLIC                | 56           | 67           | -16.4%        | 84             | 104            | -19.2%        |
| ESTONIA                       | 25           | 8            | 212.5%        | 43             | 24             | 79.2%         |
| HUNGARY                       | n.a.         | n.a.         | n.a.          | n.a.           | n.a.           | n.a.          |
| LATVIA                        | 0            | 12           | -100.0%       | 15             | 28             | -46.4%        |
| LITHUANIA                     | 10           | 0            | -             | 22             | 0              | -             |
| POLAND                        | n.a.         | n.a.         | n.a.          | n.a.           | n.a.           | n.a.          |
| SLOVAKIA                      | 23           | 22           | 4.5%          | 52             | 29             | 79.3%         |
| SLOVENIA                      | 3            | 3            | 0.0%          | 10             | 9              | 11.1%         |
| <b>EU (New Members)</b>       | <b>117</b>   | <b>112</b>   | <b>4.5%</b>   | <b>226</b>     | <b>194</b>     | <b>16.5%</b>  |
| <b>EUROPEAN UNION**</b>       | <b>2,483</b> | <b>2,752</b> | <b>-9.8%</b>  | <b>5,750</b>   | <b>5,696</b>   | <b>0.9%</b>   |
| <b>TOTAL EUROPE (EU+EFTA)</b> | <b>2,518</b> | <b>2,846</b> | <b>-11.5%</b> | <b>5,854</b>   | <b>5,892</b>   | <b>-0.6%</b>  |

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

For further information, please call:

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