



ACEA

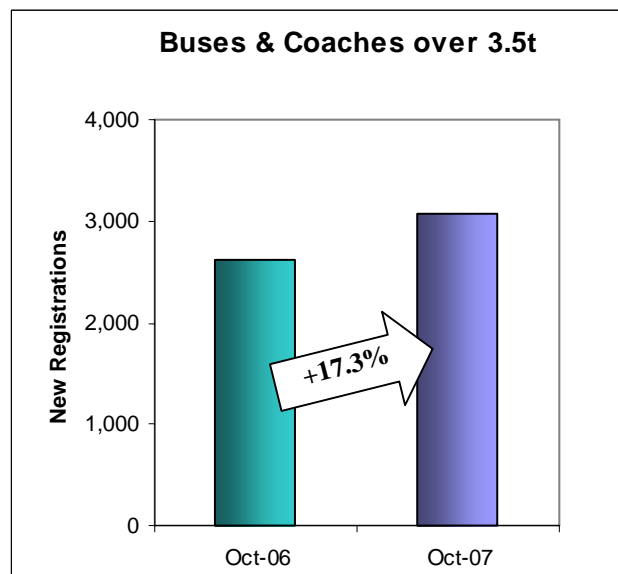
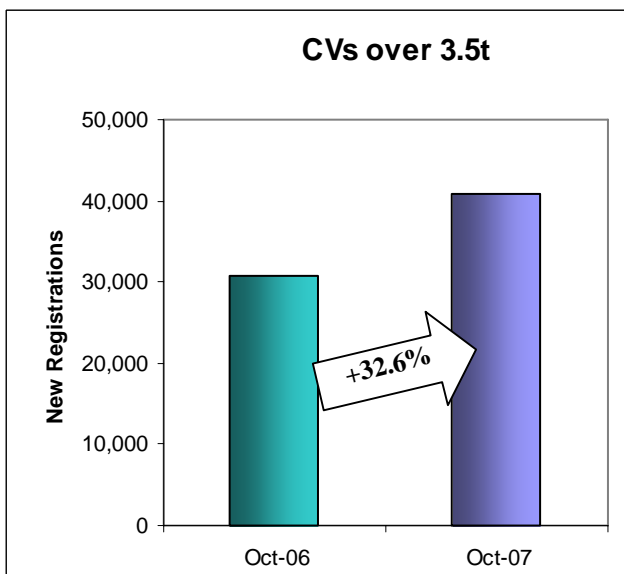
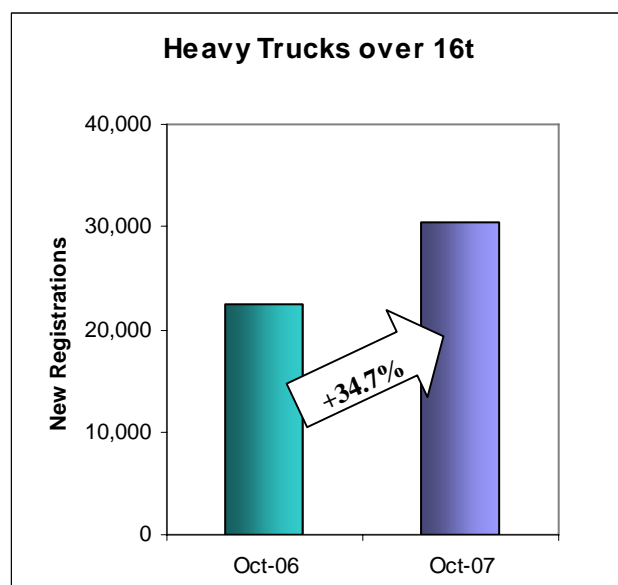
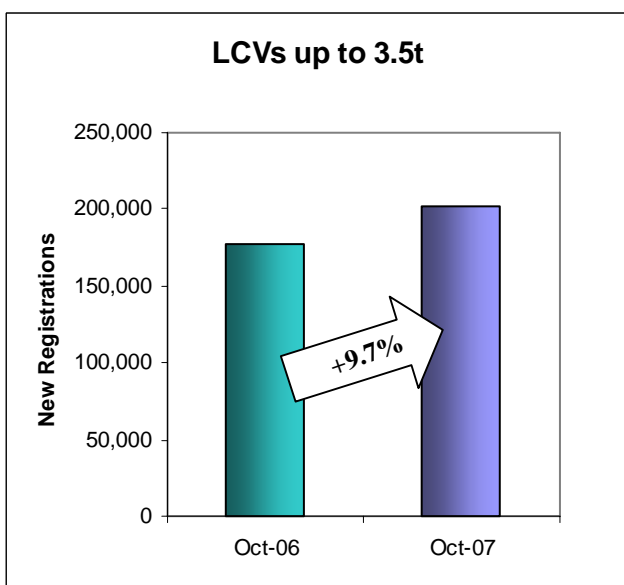
**PRESS EMBARGO FOR ALL DATA:  
27 November 2007, 8.00 A.M. (7.00 A.M. GMT)**

## Press Release

### NEW COMMERCIAL VEHICLE REGISTRATIONS

October 2007

*EU + EFTA Countries*



Next Press Release: Thursday, 20 December 2007

## October new registrations soar by 13%

New commercial vehicle registrations in Europe increased by 13% in October 2007. Demand for **vans** rose by nearly 10% and for **heavy trucks** (over 16 tonnes) by 35%. With 40,789 new **trucks over 3.5 tonnes**, this segment posted the highest number ever recorded in the month of October. Ten months into 2007, new truck registrations in Europe were 4.5% higher than in the same period in 2006. **Busses and coaches** also improved their cumulative ten-month result thanks to a substantial 17.3% growth in October.

The results were partly influenced by one extra working day in the whole region and a sluggish October 2006 performance caused by a rush in purchases before the introduction of Euro IV legislation. However, they most of all reflect the current healthy and dynamic European and foreign demand in this sector.

### **New Light Commercial Vehicles up to 3.5t (vans)**

There were 202,010 vans registered in Europe (EU23+EFTA) in October, 9.7% more than last year. Western Europe reported a 7.6% rise and registrations in the new EU member states climbed by 32.8%.

Apart from France (-1.3%), all the main markets posted growths. Germany and Italy reported the highest increases (+33.2% and 13.1%, respectively) and were followed by the UK (+6.2%) and Spain (2.9%). The majority of the remaining EU15 countries posted two-digit growths, with the exception of Denmark (-28.7%), Ireland (-15.4%) and Portugal (-12.8%), where new van registrations declined. Poland (+49.4%), Slovenia (+32%) and the Czech Republic (+30.4%) were among the best performing new member states.

Steady growth trend in van registrations in Europe resulted in 8% higher cumulative ten-month figures. Western Europe and the new EU member states outperformed their last year's registrations by 6.7% and 24.6%, respectively. With the exception of Denmark (-6.7%), all other markets improved their results.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches)**

New heavy truck registrations went up by 34.7% in October 2007, as compared with the last year's slump that followed anticipated purchases prior to the Euro IV legislation. Registrations in the new member states increased by +58.6% and in Western Europe by +31.7%.

Apart from Ireland (-27%) and Estonia (-5.4%), most of the EU countries posted two-digit growths. Regarding the main markets, the UK almost doubled its figures (+91.9%) and was followed by Germany (+34.2%), France (+23.3%), Spain (+21.7%) and Italy (+14.9%). The growth in the new member states was mainly driven by expansion in registrations in Poland (+92.1%) and in the Czech Republic (+65.5%).

Ten months into 2007, new heavy truck market in Europe was up by 6.9% thanks to a solid upturn in the new member states (+50.1%) and a West Europe's slight recovery (+2.2%).

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches)**

New truck registrations (above 3.5 tonnes) in Europe were higher than ever recorded in the month of October (40,789). Compared to October last year, there were 30% more new trucks registered in Western Europe and 53.5% in the new member states. All main EU markets positively contributed to the overall result, with increases ranging from +73% in the UK to +15.7% in Italy. Among the smaller markets, only Ireland and Estonia saw their registrations drop (-23.2% and -5.5%).

Between January and October 2007 new truck registrations in Europe remained on an upward slope (+4.5%), mainly helped by a dynamic growth in the new EU member states (+41.9%).

### **New Buses & Coaches over 3.5t**

New bus and coach October registrations in Europe jumped by 17.3%. Western Europe posted a substantial growth (+22.3%) but registrations in the new member states slowed down considerably (-40.5%). However, thanks to the overall good October result, the strongly negative trend in the European cumulative figures has been reversed (-0.1%).

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 November 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*

27/11/07

	October '07	October '06	% Change	Jan-Oct '07	Jan-Oct '06	% Change
AUSTRIA	2,871	2,465	16.5%	27,521	25,483	8.0%
BELGIUM	5,489	4,641	18.3%	57,174	50,111	14.1%
DENMARK	3,783	5,305	-28.7%	47,411	50,821	-6.7%
FINLAND	1,539	1,313	17.2%	14,953	13,049	14.6%
FRANCE	41,329	41,891	-1.3%	382,772	362,602	5.6%
GERMANY	21,134	15,866	33.2%	180,352	156,599	15.2%
GREECE	2,253	1,922	17.2%	20,033	19,869	0.8%
IRELAND	1,781	2,105	-15.4%	43,128	39,213	10.0%
ITALY*	23,894	21,130	13.1%	201,968	189,710	6.5%
LUXEMBOURG	393	249	57.8%	3,215	2,628	22.3%
NETHERLANDS	7,292	5,293	37.8%	71,257	57,093	24.8%
PORTUGAL	4,977	5,710	-12.8%	56,933	52,232	9.0%
SPAIN	22,831	22,190	2.9%	228,469	225,978	1.1%
SWEDEN	4,090	3,462	18.1%	35,460	31,865	11.3%
UNITED KINGDOM	28,072	26,423	6.2%	286,680	278,098	3.1%
<b>EU15</b>	<b>171,728</b>	<b>159,965</b>	<b>7.4%</b>	<b>1,657,326</b>	<b>1,555,351</b>	<b>6.6%</b>
ICELAND	239	199	20.1%	2,379	2,116	12.4%
NORWAY	3,884	3,301	17.7%	35,975	32,142	11.9%
SWITZERLAND	1,999	1,839	8.7%	21,306	19,076	11.7%
<b>EFTA</b>	<b>6,122</b>	<b>5,339</b>	<b>14.7%</b>	<b>59,660</b>	<b>53,334</b>	<b>11.9%</b>
<b>WESTERN EUROPE</b>	<b>177,850</b>	<b>165,304</b>	<b>7.6%</b>	<b>1,716,986</b>	<b>1,608,685</b>	<b>6.7%</b>
CZECH REPUBLIC	6,149	4,716	30.4%	47,893	39,235	22.1%
ESTONIA	408	340	20.0%	3,898	3,034	28.5%
HUNGARY	2,031	1,651	23.0%	18,813	17,190	9.4%
LATVIA	219	261	-16.1%	2,747	1,929	42.4%
LITHUANIA	383	320	19.7%	3,387	3,358	0.9%
POLAND	5,631	3,768	49.4%	43,055	31,555	36.4%
SLOVAKIA	2,474	1,968	25.7%	18,298	15,081	21.3%
SLOVENIA	743	563	32.0%	6,335	4,561	38.9%
<b>EU (New Members)</b>	<b>18,038</b>	<b>13,587</b>	<b>32.8%</b>	<b>144,426</b>	<b>115,943</b>	<b>24.6%</b>
<b>EUROPEAN UNION**</b>	<b>195,888</b>	<b>178,891</b>	<b>9.5%</b>	<b>1,861,412</b>	<b>1,724,628</b>	<b>7.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>202,010</b>	<b>184,230</b>	<b>9.7%</b>	<b>1,921,072</b>	<b>1,777,962</b>	<b>8.0%</b>

(\*) : For Italy, delivery figures

(\*\*) EU25 - data for Malta and Cyprus are currently unavailable

**ACEA**

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

**Next Press Release on Commercial Vehicles to be issued on 20 December 2007**



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 November 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*

27/11/07

	October '07	October '06	% Change	Jan-Oct '07	Jan-Oct '06	% Change
AUSTRIA	648	454	42.7%	6,660	6,107	9.1%
BELGIUM	889	739	20.3%	8,432	6,873	22.7%
DENMARK	465	187	148.7%	5,351	4,533	18.0%
FINLAND	258	182	41.8%	2,403	2,377	1.1%
FRANCE	4,432	3,594	23.3%	36,916	37,720	-2.1%
GERMANY	5,567	4,149	34.2%	58,417	53,250	9.7%
GREECE	120	86	39.5%	1,238	1,096	13.0%
IRELAND	157	215	-27.0%	3,399	3,634	-6.5%
ITALY	2,923	2,544	14.9%	22,303	22,316	-0.1%
LUXEMBOURG	122	101	20.8%	1,226	1,098	11.7%
NETHERLANDS	1,401	1,157	21.1%	12,968	12,918	0.4%
PORTUGAL	355	134	164.9%	3,430	3,606	-4.9%
SPAIN	4,148	3,407	21.7%	30,503	27,429	11.2%
SWEDEN	561	447	25.5%	4,866	4,192	16.1%
UNITED KINGDOM	3,461	1,804	91.9%	23,483	30,288	-22.5%
<b>EUROPEAN UNION</b>	<b>25,507</b>	<b>19,200</b>	<b>32.8%</b>	<b>221,595</b>	<b>217,437</b>	<b>1.9%</b>
ICELAND	25	33	-24.2%	256	277	-7.6%
NORWAY	415	412	0.7%	3,906	3,232	20.9%
SWITZERLAND	315	303	4.0%	2,798	2,622	6.7%
<b>EFTA</b>	<b>755</b>	<b>748</b>	<b>0.9%</b>	<b>6,960</b>	<b>6,131</b>	<b>13.5%</b>
<b>WEST. EUROPE</b>	<b>26,262</b>	<b>19,948</b>	<b>31.7%</b>	<b>228,555</b>	<b>223,568</b>	<b>2.2%</b>
CZECH REPUBLIC	869	525	65.5%	6,888	5,561	23.9%
ESTONIA	174	184	-5.4%	1,361	1,036	31.4%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	383	237	61.6%	2,508	1,668	50.4%
LITHUANIA	285	275	3.6%	3,957	2,501	58.2%
POLAND	1,794	934	92.1%	16,331	9,461	72.6%
SLOVAKIA	408	288	41.7%	3,528	2,748	28.4%
SLOVENIA	188	142	32.4%	2,005	1,390	44.2%
<b>EU (New Members)</b>	<b>4,101</b>	<b>2,585</b>	<b>58.6%</b>	<b>36,578</b>	<b>24,365</b>	<b>50.1%</b>
<b>EUROPEAN UNION**</b>	<b>29,608</b>	<b>21,785</b>	<b>35.9%</b>	<b>258,173</b>	<b>241,802</b>	<b>6.8%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>30,363</b>	<b>22,533</b>	<b>34.7%</b>	<b>265,133</b>	<b>247,933</b>	<b>6.9%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU25 - data for Malta and Cyprus are currently unavailable

**ACEA**

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 November 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*

27/11/07

	October '07	October '06	% Change	Jan-Oct '07	Jan-Oct '06	% Change
AUSTRIA	735	518	41.9%	7,416	6,711	10.5%
BELGIUM	1,112	938	18.6%	10,936	9,167	19.3%
DENMARK	542	226	139.8%	6,011	5,178	16.1%
FINLAND	479	398	20.4%	4,225	4,526	-6.7%
FRANCE	5,174	4,371	18.4%	43,919	46,065	-4.7%
GERMANY	9,007	6,682	34.8%	90,973	85,889	5.9%
GREECE	194	130	49.2%	2,030	1,834	10.7%
IRELAND	251	327	-23.2%	5,282	5,615	-5.9%
ITALY	4,005	3,462	15.7%	30,403	30,818	-1.3%
LUXEMBOURG	125	114	9.6%	1,354	1,230	10.1%
NETHERLANDS	1,601	1,313	21.9%	14,128	14,813	-4.6%
PORTUGAL	458	184	148.9%	4,492	4,757	-5.6%
SPAIN	4,924	4,213	16.9%	38,424	34,960	9.9%
SWEDEN	654	505	29.5%	5,677	5,186	9.5%
UNITED KINGDOM	5,297	3,061	73.0%	41,392	48,694	-15.0%
<b>EUROPEAN UNION</b>	<b>34,558</b>	<b>26,442</b>	<b>30.7%</b>	<b>306,662</b>	<b>305,443</b>	<b>0.4%</b>
ICELAND	57	45	26.7%	435	426	2.1%
NORWAY	576	500	15.2%	5,324	4,774	11.5%
SWITZERLAND	389	391	-0.5%	3,664	3,499	4.7%
<b>EFTA</b>	<b>1,022</b>	<b>936</b>	<b>9.2%</b>	<b>9,423</b>	<b>8,699</b>	<b>8.3%</b>
<b>WEST. EUROPE</b>	<b>35,580</b>	<b>27,378</b>	<b>30.0%</b>	<b>316,085</b>	<b>314,142</b>	<b>0.6%</b>
CZECH REPUBLIC	1,174	800	46.8%	9,538	8,093	17.9%
ESTONIA	188	199	-5.5%	1,595	1,170	36.3%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	408	262	55.7%	2,771	1,872	48.0%
LITHUANIA	311	291	6.9%	4,239	2,712	56.3%
POLAND	2,411	1,306	84.6%	20,608	13,112	57.2%
SLOVAKIA	503	368	36.7%	4,551	3,499	30.1%
SLOVENIA	214	168	27.4%	2,327	1,696	37.2%
<b>EU (New Members)</b>	<b>5,209</b>	<b>3,394</b>	<b>53.5%</b>	<b>45,629</b>	<b>32,154</b>	<b>41.9%</b>
<b>EUROPEAN UNION**</b>	<b>39,767</b>	<b>29,836</b>	<b>33.3%</b>	<b>352,291</b>	<b>337,597</b>	<b>4.4%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>40,789</b>	<b>30,772</b>	<b>32.6%</b>	<b>361,714</b>	<b>346,296</b>	<b>4.5%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU25 - data for Malta and Cyprus are currently unavailable

## ACEA

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 November 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/11/07

	October '07	October '06	% Change	Jan-Oct '07	Jan-Oct '06	% Change
AUSTRIA	52	76	-31.6%	506	758	-33.2%
BELGIUM	95	73	30.1%	922	814	13.3%
DENMARK	92	51	80.4%	402	440	-8.6%
FINLAND	32	19	68.4%	447	392	14.0%
FRANCE	536	381	40.7%	5,297	4,886	8.4%
GERMANY	314	354	-11.3%	4,173	4,607	-9.4%
GREECE	59	23	156.5%	558	435	28.3%
IRELAND	10	26	-61.5%	241	402	-40.0%
ITALY	363	432	-16.0%	3,664	4,393	-16.6%
LUXEMBOURG	6	13	-53.8%	159	156	1.9%
NETHERLANDS	182	13	++	767	537	42.8%
PORTUGAL	44	26	69.2%	616	524	17.6%
SPAIN	325	265	22.6%	3,426	3,136	9.2%
SWEDEN	71	76	-6.6%	798	1,165	-31.5%
UNITED KINGDOM	643	490	31.2%	7,001	6,073	15.3%
<b>EUROPEAN UNION</b>	<b>2,824</b>	<b>2,318</b>	<b>21.8%</b>	<b>28,977</b>	<b>28,718</b>	<b>0.9%</b>
ICELAND	7	0	-	41	53	-22.6%
NORWAY	79	53	49.1%	718	716	0.3%
SWITZERLAND	39	40	-2.5%	372	489	-23.9%
<b>EFTA</b>	<b>125</b>	<b>93</b>	<b>34.4%</b>	<b>1,131</b>	<b>1,258</b>	<b>-10.1%</b>
<b>WEST. EUROPE</b>	<b>2,949</b>	<b>2,411</b>	<b>22.3%</b>	<b>30,108</b>	<b>29,976</b>	<b>0.4%</b>
CZECH REPUBLIC	60	111	-45.9%	587	642	-8.6%
ESTONIA	5	6	-16.7%	141	111	27.0%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	30	42	-28.6%	146	157	-7.0%
LITHUANIA	11	6	83.3%	160	67	138.8%
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
SLOVAKIA	13	28	-53.6%	189	417	-54.7%
SLOVENIA	6	17	-64.7%	123	124	-0.8%
<b>EU (New Members)</b>	<b>125</b>	<b>210</b>	<b>-40.5%</b>	<b>1,346</b>	<b>1,518</b>	<b>-11.3%</b>
<b>EUROPEAN UNION**</b>	<b>2,949</b>	<b>2,528</b>	<b>16.7%</b>	<b>30,323</b>	<b>30,236</b>	<b>0.3%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,074</b>	<b>2,621</b>	<b>17.3%</b>	<b>31,454</b>	<b>31,494</b>	<b>-0.1%</b>

(\*\*) EU25 - data for Malta and Cyprus are currently unavailable

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

**ACEA**

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles  
Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>