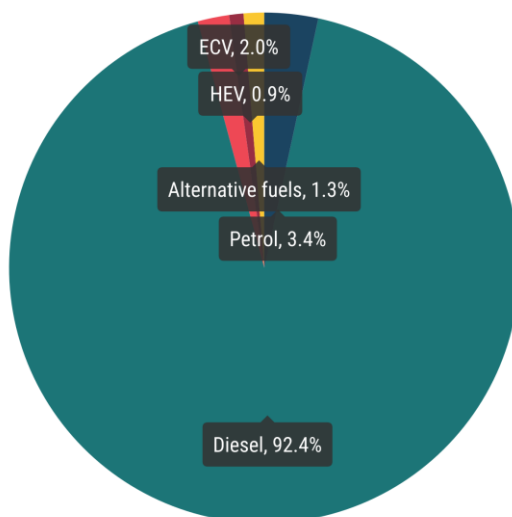


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 19 March 2021

**LIGHT COMMERCIAL VEHICLES (UP TO 3.5T)
NEW REGISTRATIONS BY FUEL TYPE
IN THE EUROPEAN UNION¹**

Full-year 2020

■ Petrol ■ Diesel ■ Electrically-chargeable (ECV) ■ Hybrid electric (HEV) ■ Alternative fuels



Fuel types of new vans: diesel 92.4%, electric 2.0%, hybrids 0.9% market share in 2020

In 2020, diesel remained the most popular fuel for new light commercial vehicles in the European Union, accounting for 92.4% of the van market. Although the coronavirus pandemic dragged down the overall performance of the EU market, sales of electrically-chargeable and hybrid electric vans increased last year. Electrically-chargeable vehicles (ECV) made up 2.0% of total van sales across the region (up from 1.3% in 2019), while hybrid vans accounted for 0.9% of the EU market in 2020 (compared to 0.3% the year before).

¹ Data for Bulgaria, Malta and Lithuania not available

Diesel and petrol vans

Last year, the number of diesel vans sold across the European Union decreased by 17.2% to 1.3 million units, with all 27 EU markets posting declines. Despite this drop in volume, the market share of light commercial vehicles running on diesel increased from 91.7% in 2019 to 92.4% in 2020.

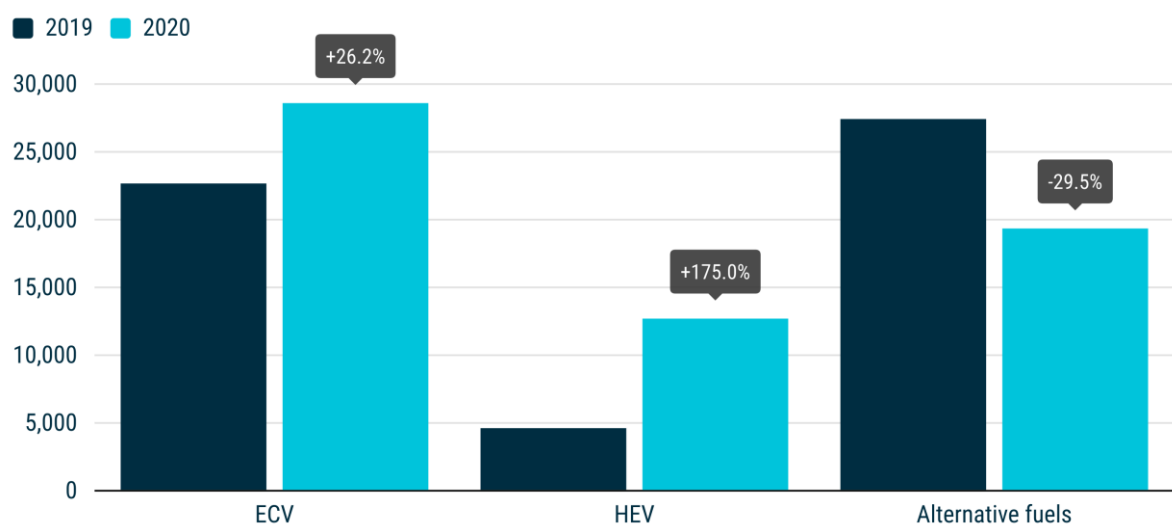
The overall decline in van registrations as a result of COVID-19 hit petrol-powered vehicles the hardest. Indeed, only 49,056 petrol vans were registered across the EU last year, roughly half the number sold in 2019. Except for Latvia, all EU markets posted declines in registrations of petrol vans throughout 2020, including the four major ones. As a result, petrol's share of the EU van market shrank from 5.1% in 2019 to 3.4% last year.

Alternatively-powered vehicles (APV)

Overall in 2020, demand for new electrically-chargeable vans grew by 26.2% to reach 28,597 units sold, or 2.0% of total light commercial vehicle registrations in the EU. France (9,209 units) and Germany (8,830 units) were the leading markets by volume, together accounting for more than 60% of all electric vans sold across the European Union last year.

Registrations of new hybrid vans in the EU jumped by 175.0% to 12,698 units in 2020. This three-fold increase (compared to the 4,617 hybrid vans sold in 2019) is partly the result of a low base of comparison. Indeed, hybrid electric vehicles (HEV) still made up less than 1% of total light commercial vehicles sales in the region last year.

Demand for vans running on alternative fuels² decreased by 29.5% to 19,346 units during 2020, as the two major markets for these vehicles posted sharp drops: Italy (-28.7%) and Spain (-53.2%). Consequently, the EU-wide market share of vans powered by natural gas and LPG slid back from 1.6% in 2019 to 1.3% in 2020.



² Includes natural gas, LPG, biofuels and ethanol vehicles

NEW VAN³ REGISTRATIONS BY FUEL TYPE: EU + EFTA + UK (IN UNITS)

	ELECTRICALLY-CHARGEABLE			HYBRID ELECTRIC			ALTERNATIVE FUELS			PETROL			DIESEL		
	2020	2019	%change	2020	2019	%change	2020	2019	%change	2020	2019	%change	2020	2019	%change
Austria	739	502	47.2	34	2	1,600.0	124	134	-7.5	988	1,800	-45.1	40,336	49,069	-17.8
Belgium	446	399	11.8	50	46	8.7	1,004	1,287	-22.0	3,440	5,418	-36.5	66,373	74,069	-10.4
Croatia	26	36	-27.8	3	0	-	5	38	-86.8	124	214	-42.1	6,024	7,187	-16.2
Cyprus	0	2	-100.0	0	2	-100.0	0	0	-	272	342	-20.5	1,408	1,965	-28.3
Czech Republic	44	33	33.3	3	3	0.0	607	620	-2.1	796	1,000	-20.4	15,220	18,151	-16.1
Denmark	624	267	133.7	397	451	-12.0	3	6	-50.0	1,433	1,487	-3.6	28,654	30,888	-7.2
Estonia	27	6	350.0	2	0	-	21	50	-58.0	633	898	-29.5	5,469	7,852	-30.3
Finland	168	60	180.0	122	16	662.5	62	58	6.9	162	179	-9.5	12,330	14,389	-14.3
France	9,209	8,087	13.9	2,454	1,862	31.8	1,688	1,232	37.0	15,695	22,156	-29.2	372,108	445,003	-16.4
Germany	8,830	6,704	31.7	952	312	205.1	2,926	2,663	9.9	8,721	14,942	-41.6	246,368	280,333	-12.1
Greece	14	11	27.3	24	2	1,100.0	183	178	2.8	343	397	-13.6	6,301	7,384	-14.7
Hungary	132	75	76.0	23	7	228.6	97	3	3,133.3	281	751	-62.6	21,513	25,369	-15.2
Ireland	744	332	124.1	29	1	2,800.0	2	0	-	29	44	-34.1	20,928	24,959	-16.2
Italy	1,199	1,049	14.3	5,227	1,329	293.3	7,223	10,136	-28.7	5,350	9,177	-41.7	140,710	166,173	-15.3
Latvia	16	2	700.0	0	0	-	19	11	72.7	85	81	4.9	2,096	2,602	-19.4
Luxembourg	62	85	-27.1	2	2	0.0	0	2	-100.0	68	110	-38.2	4,288	4,890	-12.3
Netherlands	1,706	1,276	33.7	118	1	11,700.0	1,344	1,554	-13.5	802	1,196	-32.9	56,388	72,220	-21.9
Poland	215	130	65.4	6	1	500.0	79	1,645	-95.2	3,059	6,948	-56.0	56,265	61,101	-7.9
Portugal	261	213	22.5	9	4	125.0	4	23	-82.6	81	90	-10.0	27,218	38,115	-28.6
Romania	77	53	45.3	32	8	300.0	0	28	-100.0	379	423	-10.4	13,353	18,931	-29.5
Slovakia	32	23	39.1	1	0	-	27	69	-60.9	160	352	-54.5	6,151	8,064	-23.7
Slovenia	25	0	-	12	16	-25.0	7	53	-86.8	153	764	-80.0	8,126	10,303	-21.1
Spain	2,029	1,935	4.9	3,110	552	463.4	3,011	6,429	-53.2	5,408	20,411	-73.5	144,640	185,830	-22.2
Sweden	1,972	1,388	42.1	88	0	-	910	1,204	-24.4	594	745	-20.3	27,451	50,478	-45.6
EUROPEAN UNION	28,597	22,668	26.2	12,698	4,617	175.0	19,346	27,423	-29.5	49,056	89,925	-45.4	1,329,718	1,605,325	-17.2
Iceland	49	48	2.1	0	0	-	5	15	-66.7	53	108	-50.9	894	1,257	-28.9
Norway	2,592	2,011	28.9	0	0	-	19	25	-24.0	268	519	-48.4	29,172	35,145	-17.0
Switzerland	778	581	33.9	117	50	134.0	125	119	5.0	2,007	4,246	-52.7	25,588	30,431	-15.9
EFTA	3,419	2,640	29.5	117	50	134.0	149	159	-6.3	2,328	4,873	-52.2	55,654	66,833	-16.7
United Kingdom	5,266	3,204	64.4	578	205	182.0	0	0	-	2,825	4,171	-32.3	283,988	358,198	-20.7
EU + EFTA + UK	37,282	28,512	30.8	13,393	4,872	174.9	19,495	27,582	-29.3	54,209	98,969	-45.2	1,669,360	2,030,356	-17.8

³ Light commercial vehicles up to 3.5 tonnes (including light buses and coaches)

NEW VAN REGISTRATIONS BY FUEL TYPE: EU + EFTA + UK (MARKET SHARE, 2020)

	ELECTRICALLY CHARGEABLE	HYBRID ELECTRIC	ALTERNATIVE FUELS	PETROL	DIESEL
Austria	1.8%	0.1%	0.3%	2.3%	95.5%
Belgium	0.6%	0.1%	1.4%	4.8%	93.1%
Croatia	0.4%	0.0%	0.1%	2.0%	97.4%
Cyprus	0.0%	0.0%	0.0%	16.2%	83.8%
Czech Republic	0.3%	0.0%	3.6%	4.8%	91.3%
Denmark	2.0%	1.3%	0.0%	4.6%	92.1%
Estonia	0.4%	0.0%	0.3%	10.3%	88.9%
Finland	1.3%	0.9%	0.5%	1.3%	96.0%
France	2.3%	0.6%	0.4%	3.9%	92.8%
Germany	3.3%	0.4%	1.1%	3.3%	92.0%
Greece	0.2%	0.3%	2.7%	5.0%	91.8%
Hungary	0.6%	0.1%	0.4%	1.3%	97.6%
Ireland	3.4%	0.1%	0.0%	0.1%	96.3%
Italy	0.8%	3.3%	4.5%	3.3%	88.1%
Latvia	0.7%	0.0%	0.9%	3.8%	94.6%
Luxembourg	1.4%	0.0%	0.0%	1.5%	97.0%
Netherlands	2.8%	0.2%	2.2%	1.3%	93.4%
Poland	0.4%	0.0%	0.1%	5.1%	94.4%
Portugal	0.9%	0.0%	0.0%	0.3%	98.7%
Romania	0.6%	0.2%	0.0%	2.7%	96.5%
Slovakia	0.5%	0.0%	0.4%	2.5%	96.5%
Slovenia	0.3%	0.1%	0.1%	1.8%	97.6%
Spain	1.3%	2.0%	1.9%	3.4%	91.4%
Sweden	6.4%	0.3%	2.9%	1.9%	88.5%
EUROPEAN UNION	2.0%	0.9%	1.3%	3.4%	92.4%
Iceland	4.9%	0.0%	0.5%	5.3%	89.3%
Norway	8.1%	0.0%	0.1%	0.8%	91.0%
Switzerland	2.7%	0.4%	0.4%	7.0%	89.4%
EFTA	5.5%	0.2%	0.2%	3.8%	90.2%
United Kingdom	1.8%	0.2%	0.0%	1.0%	97.0%
EU + EFTA + UK	2.1%	0.7%	1.1%	3.0%	93.1%