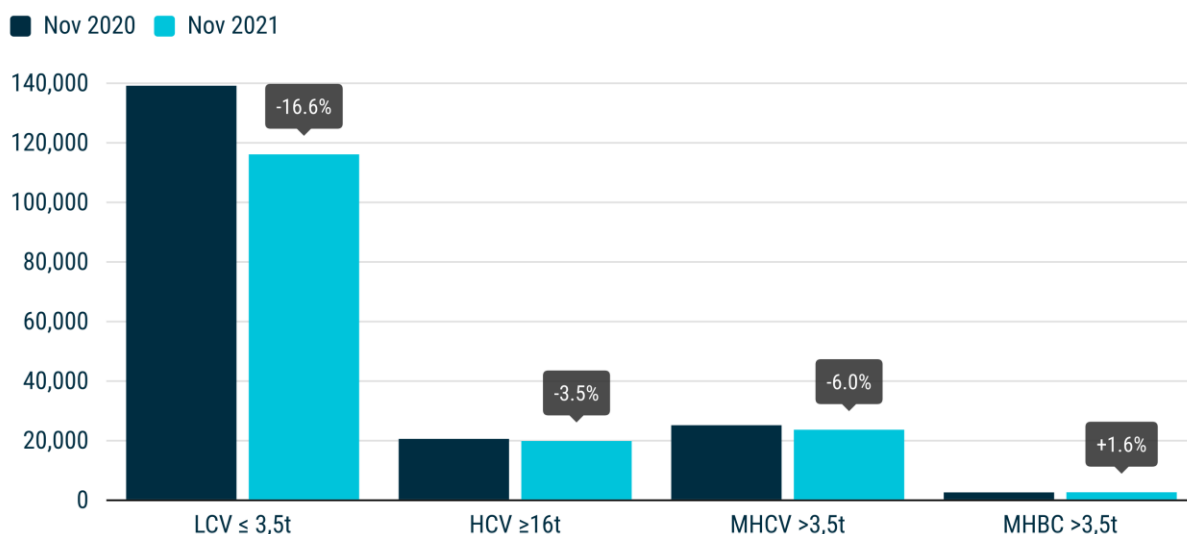


PRESS EMBARGO

8.00am CET (7.00am GMT), 23 December 2021

Commercial vehicle registrations: +11.5% 11 months into 2021; -14.7% in November



TOTAL NEW COMMERCIAL VEHICLES

In November 2021, new commercial vehicle registrations across the EU retreated (-14.7%) for the fifth consecutive month. The van segment's double-digit drop weighed heavily on the overall result, as vans accounted for over 80% of total commercial vehicle sales in the European Union. The region's four major markets posted strong declines last month, with the sharpest drop seen in Spain (-30.4%).

During the first 11 months of 2021, European Union commercial vehicle registrations remained up by 11.5%, still benefiting from 2020's low base for comparison. The largest markets performed well so far this year, especially Italy (+17.6%) and France (+9.4%), although the percentage increases in Germany (+1.3%) and Spain (+0.6%) fell significantly compared to earlier months.

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

Last month, the market for new vans in the European Union saw another double-digit decline (-16.6%), as the ongoing shortage of semiconductors continued to hamper vehicle output. The region's performance was not helped by the weak results of the

¹ Data for Malta not available

² Including light buses & coaches

major EU markets: Spain (-33.0%), Germany (-24.7%), Italy (-16.2%) and France (-12.1%).

From January to November, EU light commercial vehicle registrations were still up by 10.8% at 1.4 million units, despite the weak performance of recent months. Looking at the largest markets for new vans, Italy (+17.1%) and France (+9.7%) managed to remain in positive territory, while cumulative volumes in Germany (+0.4%) and Spain (-0.4%) were more or less stable compared to 2020.

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

In November, heavy truck sales in the European Union declined less steeply (-3.5%) than those of vans. The Central European countries continued to provide positive support (+13.4%) to the region's performance, but this was not enough to offset the double-digit drops posted by the four major markets in Western Europe.

So far in 2021, 219,595 new heavy trucks were registered across the European Union, up 21.0% compared to the same period one year ago. With the exception of Greece (-3.6%) all EU markets managed to post growth over this period, including Italy (+25.5%), Spain (+13.1%), Germany (+9.8%) and France (+5.9%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

Last month, EU demand for trucks contracted by 6.0%, counting 23,678 units sold. Similar to the heavy-truck segment, Western Europe's performance was worse than in November 2020: Spain (-17.5%), Germany (-14.1%), France (-13.8%) and Italy (-8.5%). By contrast, most markets in Central Europe recorded gains last month.

Eleven months into 2021, new truck sales in the European Union increased by 16.6% year-to-date, with 264,031 units registered in total. The low base for comparison in earlier months of the year helped the region's four largest markets to remain in positive territory so far: Italy (+22.6%), Spain (+8.6%), France (+6.1%) and Germany (+4.8%).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In November 2021, buses were the only segment showing a slight increase (+1.6%) in new registrations. With the exception of France (-6.5%), all key EU markets made a positive contribution to last month's growth: Italy (+14.4%), Spain (+7.8%) and Germany (+5.1%).

From January to November, new bus and coach registrations across the EU grew by +2.3% to reach 26,101 units. The major markets posted a mixed bag of results during these first 11 months. France, which led the way in terms of volume, saw the highest percentage increase (+10.6%), followed by Italy (+8.9%). On the other hand, Spanish and German registrations slipped by 6.3% and 4.0% respectively so far this year.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 23 December 2021

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units		% change	Units		% change
	2021	2020	21/20	2021	2020	21/20
Austria	2,774	3,173	-12.6	56,084	33,659	+66.6
Belgium	4,811	5,558	-13.4	66,869	65,282	+2.4
Bulgaria	521	522	-0.2	6,230	4,532	+37.5
Croatia	417	760	-45.1	7,427	6,392	+16.2
Cyprus	187	147	+27.2	1,831	1,449	+26.4
Czech Republic	1,485	1,592	-6.7	17,274	15,268	+13.1
Denmark	2,341	2,878	-18.7	28,660	27,459	+4.4
Estonia	307	289	+6.2	3,888	3,098	+25.5
Finland	908	1,072	-15.3	11,944	11,502	+3.8
France	31,717	36,067	-12.1	392,754	357,989	+9.7
Germany	21,590	28,687	-24.7	244,607	243,721	+0.4
Greece	848	755	+12.3	9,763	6,264	+55.9
Hungary	1,670	2,279	-26.7	20,769	19,455	+6.8
Ireland ³	768	829	-7.4	28,428	21,431	+32.6
Italy ⁴	15,021	17,926	-16.2	165,692	141,501	+17.1
Latvia	241	205	+17.6	2,390	1,983	+20.5
Lithuania	260	197	+32.0	3,174	2,641	+20.2
Luxembourg	330	352	-6.3	4,210	4,064	+3.6
Netherlands	5,608	5,711	-1.8	64,250	56,831	+13.1
Poland	5,996	5,923	+1.2	66,468	51,724	+28.5
Portugal	2,637	2,801	-5.9	25,509	23,905	+6.7
Romania	1,236	1,240	-0.3	14,676	11,936	+23.0
Slovakia	644	713	-9.7	7,296	5,824	+25.3
Slovenia	901	726	+24.1	8,984	7,319	+22.7
Spain	10,481	15,634	-33.0	141,059	141,561	-0.4
Sweden	2,420	3,131	-22.7	33,449	27,023	+23.8
EUROPEAN UNION	116,119	139,167	-16.6	1,433,685	1,293,813	+10.8
EU14⁵	102,254	124,574	-17.9	1,273,278	1,162,192	+9.6
EU12⁶	13,865	14,593	-5.0	160,407	131,621	+21.9
Iceland	113	66	+71.2	1,082	895	+20.9
Norway	2,273	2,748	-17.3	30,677	28,517	+7.6
Switzerland	2,393	2,696	-11.2	26,849	25,254	+6.3
EFTA	4,779	5,510	-13.3	58,608	54,666	+7.2
United Kingdom	31,320	28,541	+9.7	325,976	265,374	+22.8
EU + EFTA + UK	152,218	173,218	-12.1	1,818,269	1,613,853	+12.7
EU14 + EFTA + UK	138,353	158,625	-12.8	1,657,862	1,482,232	+11.8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

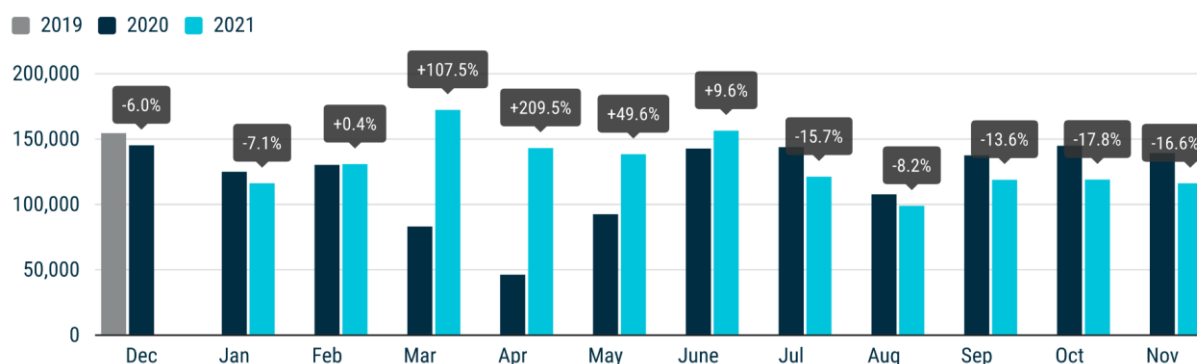
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 23 December 2021

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	2021	2020	% change 21/20	2021	2020	% change 21/20
Austria	405	423	-4.3	6,019	5,102	+18.0
Belgium	582	555	+4.9	6,315	5,627	+12.2
Bulgaria	249	223	+11.7	2,727	1,902	+43.4
Croatia	77	69	+11.6	939	633	+48.3
Cyprus	1	1	+0.0	40	37	+8.1
Czech Republic	662	635	+4.3	6,555	5,191	+26.3
Denmark	303	281	+7.8	3,648	3,101	+17.6
Estonia	49	50	-2.0	707	435	+62.5
Finland	205	195	+5.1	2,230	2,111	+5.6
France	3,189	3,666	-13.0	35,200	33,232	+5.9
Germany	4,304	4,865	-11.5	50,865	46,341	+9.8
Greece	27	18	+50.0	321	333	-3.6
Hungary	420	396	+6.1	3,760	2,723	+38.1
Ireland ²	101	49	+106.1	1,860	1,571	+18.4
Italy ³	1,644	1,821	-9.7	18,721	14,914	+25.5
Latvia	85	85	+0.0	1,242	588	+111.2
Lithuania ⁴	723	546	+32.4	7,247	3,835	+89.0
Luxembourg ⁴	72	51	+41.2	840	720	+16.7
Netherlands	873	683	+27.8	9,788	8,660	+13.0
Poland	2,615	2,451	+6.7	26,765	16,287	+64.3
Portugal	275	262	+5.0	3,416	2,763	+23.6
Romania	442	286	+54.5	4,947	3,463	+42.9
Slovakia	248	213	+16.4	2,398	1,593	+50.5
Slovenia	173	110	+57.3	1,663	1,141	+45.7
Spain	1,774	2,186	-18.8	16,620	14,700	+13.1
Sweden	390	486	-19.8	4,762	4,528	+5.2
EUROPEAN UNION	19,888	20,606	-3.5	219,595	181,531	+21.0
EU14	14,144	15,541	-9.0	160,605	143,703	+11.8
EU12	5,744	5,065	+13.4	58,990	37,828	+55.9
Iceland	9	13	-30.8	128	91	+40.7
Norway	353	338	+4.4	4,002	3,834	+4.4
Switzerland	234	237	-1.3	2,817	2,679	+5.2
EFTA	596	588	+1.4	6,947	6,604	+5.2
United Kingdom ⁴	3,194	3,520	-9.3	28,546	25,403	+12.4
EU + EFTA + UK	23,678	24,714	-4.2	255,088	213,538	+19.5
EU14 + EFTA + UK	17,934	19,649	-8.7	196,098	175,710	+11.6

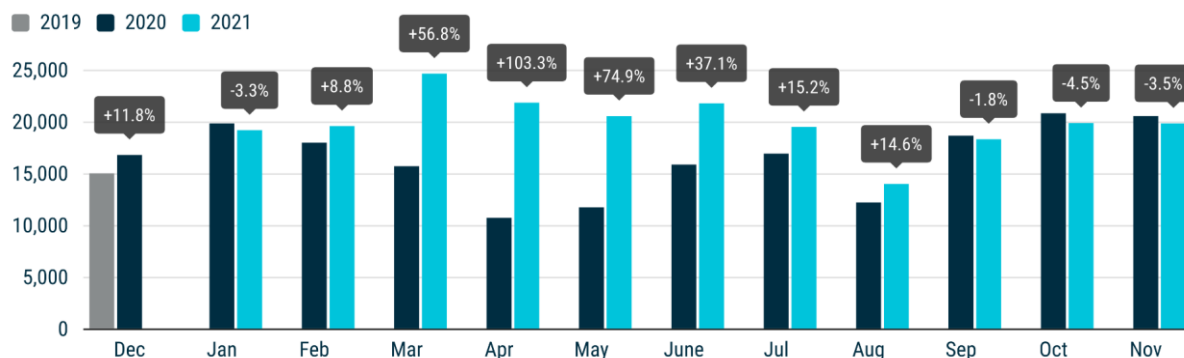
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding heavy buses and coaches

² HCV ≥17t

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁴ Estimates



This information is available on ACEA's website: www.acea.auto

For further information, please contact Francesca Piazza, Statistics Manager, at fp@acea.auto

PRESS EMBARGO FOR ALL DATA
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MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

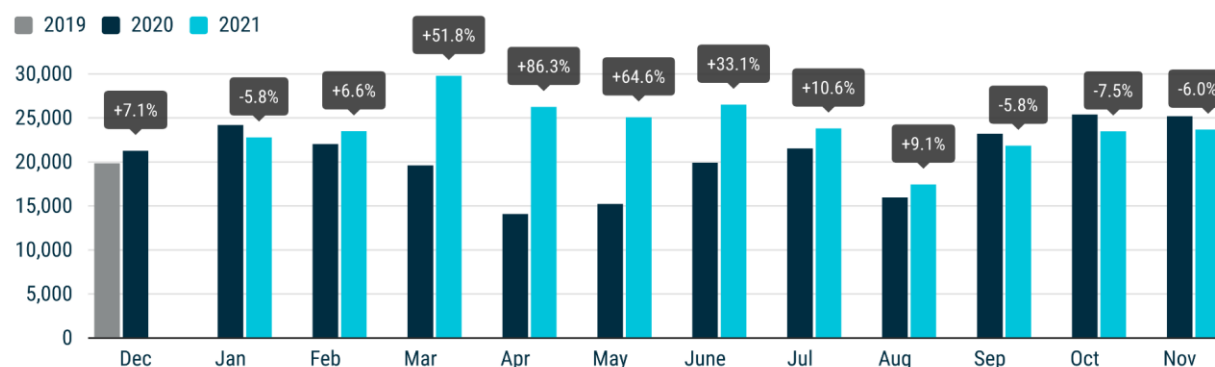
	NOVEMBER			JANUARY-NOVEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	428	441	-2.9	6,196	5,291	+17.1
Belgium	674	669	+0.7	7,569	6,894	+9.8
Bulgaria	277	226	+22.6	2,847	1,973	+44.3
Croatia	102	81	+25.9	1,186	809	+46.6
Cyprus	6	3	+100.0	77	93	-17.2
Czech Republic	741	762	-2.8	7,638	6,458	+18.3
Denmark	350	334	+4.8	4,058	3,486	+16.4
Estonia	53	57	-7.0	753	481	+56.5
Finland	275	294	-6.5	3,265	3,114	+4.8
France	3,661	4,249	-13.8	40,958	38,617	+6.1
Germany	6,151	7,162	-14.1	72,094	68,769	+4.8
Greece	36	25	+44.0	496	536	-7.5
Hungary	437	430	+1.6	4,106	3,010	+36.4
Ireland	122	77	+58.4	2,244	1,914	+17.2
Italy ²	1,972	2,155	-8.5	22,489	18,343	+22.6
Latvia	89	90	-1.1	1,328	641	+107.2
Lithuania ³	727	549	+32.4	7,333	3,912	+87.4
Luxembourg	77	64	+20.3	974	911	+6.9
Netherlands	977	794	+23.0	11,105	9,977	+11.3
Poland	2,831	2,755	+2.8	29,007	18,364	+58.0
Portugal	312	322	-3.1	3,934	3,249	+21.1
Romania	458	294	+55.8	5,305	3,685	+44.0
Slovakia	260	234	+11.1	2,661	1,816	+46.5
Slovenia	184	117	+57.3	1,798	1,256	+43.2
Spain	2,038	2,470	-17.5	19,296	17,771	+8.6
Sweden	440	540	-18.5	5,314	5,005	+6.2
EUROPEAN UNION	23,678	25,194	-6.0	264,031	226,375	+16.6
EU14	17,513	19,596	-10.6	199,992	183,877	+8.8
EU12	6,165	5,598	+10.1	64,039	42,498	+50.7
Iceland	23	19	+21.1	254	186	+36.6
Norway	432	438	-1.4	5,708	5,672	+0.6
Switzerland	285	292	-2.4	3,336	3,314	+0.7
EFTA	740	749	-1.2	9,298	9,172	+1.4
United Kingdom ³	4,081	4,813	-15.2	39,024	36,000	+8.4
EU + EFTA + UK	28,499	30,756	-7.3	312,353	271,547	+15.0
EU14 + EFTA + UK	22,334	25,158	-11.2	248,314	229,049	+8.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



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8.00am CET (7.00am GMT), 23 December 2021

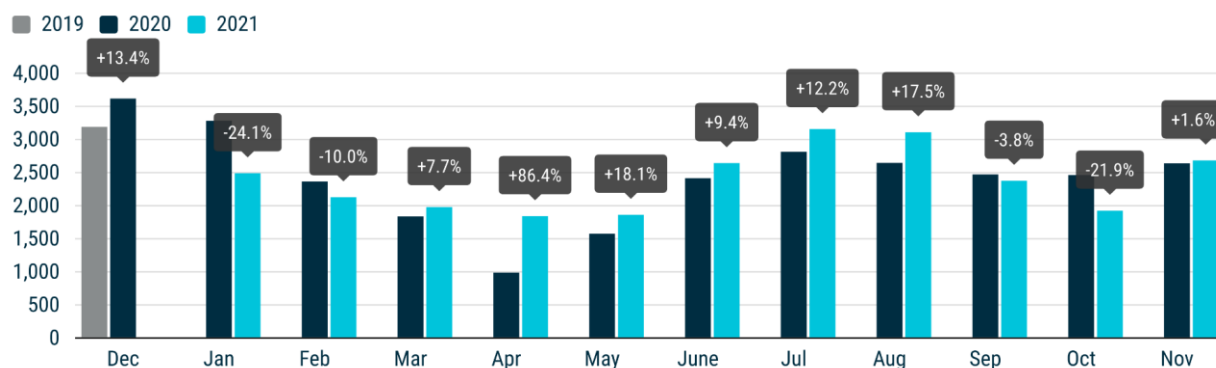
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	94	119	-21.0	785	764	+2.7
Belgium	35	30	+16.7	911	731	+24.6
Bulgaria	22	17	+29.4	173	174	-0.6
Croatia	0	0		118	103	+14.6
Cyprus	0	11	-100.0	18	244	-92.6
Czech Republic	37	105	-64.8	868	1,154	-24.8
Denmark	107	7	+1,428.6	541	259	+108.9
Estonia	22	14	+57.1	235	222	+5.9
Finland	10	8	+25.0	355	260	+36.5
France	492	526	-6.5	6,044	5,463	+10.6
Germany	758	721	+5.1	5,350	5,572	-4.0
Greece	33	19	+73.7	385	281	+37.0
Hungary	33	42	-21.4	894	580	+54.1
Ireland	67	4	+1,575.0	417	123	+239.0
Italy ¹	334	292	+14.4	3,125	2,870	+8.9
Latvia	1	11	-90.9	207	64	+223.4
Lithuania ²	10	35	-71.4	129	262	-50.8
Luxembourg	6	12	-50.0	157	199	-21.1
Netherlands	6	12	-50.0	323	387	-16.5
Poland	88	168	-47.6	1,215	1,343	-9.5
Portugal	58	20	+190.0	472	383	+23.2
Romania	60	75	-20.0	654	749	-12.7
Slovakia	105	4	+2,525.0	338	239	+41.4
Slovenia	27	9	+200.0	93	59	+57.6
Spain	236	219	+7.8	1,704	1,818	-6.3
Sweden	42	160	-73.8	590	1,222	-51.7
EUROPEAN UNION	2,683	2,640	+1.6	26,101	25,525	+2.3
EU14	2,278	2,149	+6.0	21,159	20,332	+4.1
EU12	405	491	-17.5	4,942	5,193	-4.8
Iceland	5	2	+150.0	29	15	+93.3
Norway	30	70	-57.1	1,054	1,213	-13.1
Switzerland	103	114	-9.6	565	506	+11.7
EFTA	138	186	-25.8	1,648	1,734	-5.0
United Kingdom ²	317	375	-15.5	3,706	4,345	-14.7
EU + EFTA + UK	3,138	3,201	-2.0	31,455	31,604	-0.5
EU14 + EFTA + UK	2,733	2,710	+0.8	26,513	26,411	+0.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 23 December 2021

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	3,296	3,733	-11.7	63,065	39,714	+58.8
Belgium	5,520	6,257	-11.8	75,349	72,907	+3.3
Bulgaria	820	765	+7.2	9,250	6,679	+38.5
Croatia	519	841	-38.3	8,731	7,304	+19.5
Cyprus	193	161	+19.9	1,926	1,786	+7.8
Czech Republic	2,263	2,459	-8.0	25,780	22,880	+12.7
Denmark	2,798	3,219	-13.1	33,259	31,204	+6.6
Estonia	382	360	+6.1	4,876	3,801	+28.3
Finland	1,193	1,374	-13.2	15,564	14,876	+4.6
France	35,870	40,842	-12.2	439,756	402,069	+9.4
Germany	28,499	36,570	-22.1	322,051	318,062	+1.3
Greece	917	799	+14.8	10,644	7,081	+50.3
Hungary	2,140	2,751	-22.2	25,769	23,045	+11.8
Ireland	957	910	+5.2	31,089	23,468	+32.5
Italy	17,327	20,373	-15.0	191,306	162,714	+17.6
Latvia	331	306	+8.2	3,925	2,688	+46.0
Lithuania	997	781	+27.7	10,636	6,815	+56.1
Luxembourg	413	428	-3.5	5,341	5,174	+3.2
Netherlands	6,591	6,517	+1.1	75,678	67,195	+12.6
Poland	8,915	8,846	+0.8	96,690	71,431	+35.4
Portugal	3,007	3,143	-4.3	29,915	27,537	+8.6
Romania	1,754	1,609	+9.0	20,635	16,370	+26.1
Slovakia	1,009	951	+6.1	10,295	7,879	+30.7
Slovenia	1,112	852	+30.5	10,875	8,634	+26.0
Spain	12,755	18,323	-30.4	162,059	161,150	+0.6
Sweden	2,902	3,831	-24.2	39,353	33,250	+18.4
EUROPEAN UNION	142,480	167,001	-14.7	1,723,817	1,545,713	+11.5
EU14	122,045	146,319	-16.6	1,494,429	1,366,401	+9.4
EU12	20,435	20,682	-1.2	229,388	179,312	+27.9
Iceland	141	87	+62.1	1,365	1,096	+24.5
Norway	2,735	3,256	-16.0	37,439	35,402	+5.8
Switzerland	2,781	3,102	-10.3	30,750	29,074	+5.8
EFTA	5,657	6,445	-12.2	69,554	65,572	+6.1
United Kingdom	35,718	33,729	+5.9	368,706	305,719	+20.6
EU + EFTA + UK	183,855	207,175	-11.3	2,162,077	1,917,004	+12.8
EU14 + EFTA + UK	163,420	186,493	-12.4	1,932,689	1,737,692	+11.2

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

