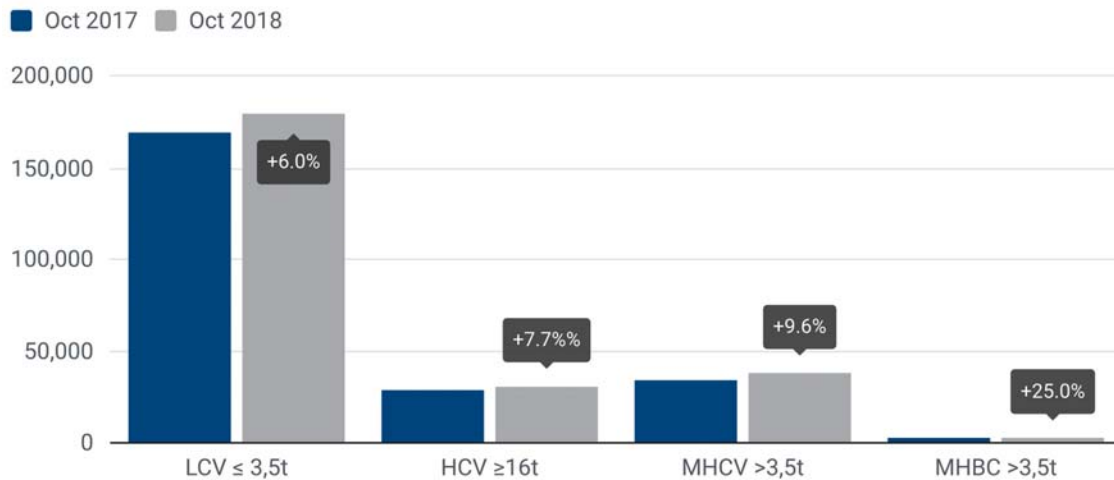


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 22 November 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

October 2018



Commercial vehicle registrations: +3.9% 10 months into 2018; +6.9% in October

Total new commercial vehicles

In October 2018, EU commercial vehicle registrations posted growth again after slowing down in September. Demand went up by 6.9% last month, with all vehicle segments performing positively. Except for Italy (-13.2%), all major EU markets recorded growth. Germany saw the strongest increase (+16.9%), followed by the United Kingdom (+10.9%), France (+7.3%) and Spain (+1.7%).

Over the first 10 months of 2018 growth was positive (+3.9%), counting more than two million new commercial vehicles registered across the European Union. Spain posted the highest growth rate (+7.9%), followed by France (+5.4%) and Germany (+5.4%). By contrast, demand fell in Italy (-2.2%) and the United Kingdom (-2.2%) during the same period.

¹ Malta not available

New light commercial vehicles (LCV) up to 3.5t²

In October 2018, EU demand for light commercial vehicles increased by 6.0%, almost entirely compensating for the losses in September. All five major markets – with the exception of Italy (-16.6%) – saw registrations rise substantially, especially Germany (+15.0%) and the UK (+14.1%).

From January to October 2018, demand for vans increased by 3.7% compared to 2017, totalling 1.7 million units registered. Looking at the biggest EU markets, Spain (+8.8%), Germany (+6.2%) and France (+5.0%) continued to drive growth, while Italy (-4.5%) and the United Kingdom (-1.6%) performed worse than one year ago.

New heavy commercial vehicles (HCV) of 16t and over³

October 2018 registrations of heavy trucks saw a strong increase, with 7.7% more vehicles sold across the European Union. Results were diverse among the five key EU markets: demand fell again in Spain (-7.3%) and the UK (-9.9%), but heavy truck registrations increased significantly in Germany (+18.6%), France (+13.8%) and Italy (+6.8%).

Ten months into the year, demand for heavy trucks is still strong, with 263,356 new vehicles registered so far this year – up 5.1% compared to 2017. The United Kingdom (-7.4%) was the only major market to post a decline, while Italy (+11.5%), France (+10.2%), Germany (+3.8%) and Spain (+0.6%) all contributed positively to EU growth.

New medium and heavy commercial vehicles (MHCV) over 3.5t⁴

In October 2018, new truck registrations in the EU posted the biggest increase since April this year (+9.6%). Growth was largely driven by Germany (+21.5%), France (+12.1%) and Italy (+10.9%), all of which posted double-digit gains, while demand contracted in the UK (-6.4%) and Spain (-5.2%).

Over the first 10 months of the year, EU demand for new trucks went up by 5.0% to reach 323,107 units. Italy (+10.2%), France (+9.1%), Germany (+3.5%) and Spain (+2.1%) performed well, but new truck registrations declined in the United Kingdom (-5.1%) so far this year.

New medium and heavy buses & coaches (MHBC) over 3.5t

October 2018 results for the bus and coach segment showed strong growth (+25.0%), marking the highest increase since November 2015. The Italian and German markets posted the biggest gains (+76.0% and +47.3% respectively), followed by the UK (+23.2%), France (+8.1%) and Spain (+7.3%).

From January to October 2018, EU demand for new buses and coaches grew by 2.8% compared to one year ago, boosted by the excellent performance of most EU markets last month. Demand was strong in both Italy (+38.7%) and France (+8.2%). Nevertheless, bus and coach registrations fell in the UK (-9.6%), Spain (-2.4%) and Germany (-0.4%), although at a slower pace than before.

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 November 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	October 2018	October 2017	% change 18/17	Jan-Oct 2018	Jan-Oct 2017	% change 18/17
AUSTRIA	3,571	3,298	8.3%	37,132	34,164	8.7%
BELGIUM	7,538	6,285	19.9%	66,986	66,029	1.4%
BULGARIA	642	458	40.2%	5,093	4,653	9.5%
CROATIA	597	714	-16.4%	7,268	7,235	0.5%
CYPRUS	160	153	4.6%	1,518	1,600	-5.1%
CZECH REPUBLIC	1,992	1,676	18.9%	16,591	15,792	5.1%
DENMARK	3,224	2,347	37.4%	27,934	29,129	-4.1%
ESTONIA	380	407	-6.6%	4,403	4,051	8.7%
FINLAND	1,351	1,086	24.4%	13,150	13,030	0.9%
FRANCE	41,942	39,317	6.7%	376,988	359,191	5.0%
GERMANY	27,694	24,084	15.0%	234,090	220,497	6.2%
GREECE	601	531	13.2%	5,721	5,564	2.8%
HUNGARY	1,806	2,180	-17.2%	17,827	15,491	15.1%
IRELAND ³	989	875	13.0%	24,767	23,390	5.9%
ITALY ⁴	17,000	20,380	-16.6%	143,104	149,900	-4.5%
LATVIA	179	174	2.9%	1,968	1,713	14.9%
LITHUANIA	314	264	18.9%	2,996	2,761	8.5%
LUXEMBOURG	507	487	4.1%	4,047	3,977	1.8%
NETHERLANDS	6,975	5,913	18.0%	68,150	63,769	6.9%
POLAND	6,645	5,474	21.4%	55,269	49,505	11.6%
PORTUGAL	3,225	3,150	2.4%	31,467	30,333	3.7%
ROMANIA	1,434	1,422	0.8%	14,804	13,318	11.2%
SLOVAKIA	846	694	21.9%	7,351	6,274	17.2%
SLOVENIA	1,183	1,083	9.2%	10,558	9,985	5.7%
SPAIN	17,614	17,132	2.8%	179,053	164,602	8.8%
SWEDEN	3,210	5,361	-40.1%	49,340	45,066	9.5%
UNITED KINGDOM	28,494	24,968	14.1%	302,741	307,647	-1.6%
EUROPEAN UNION	180,113	169,913	6.0%	1,710,316	1,648,666	3.7%
EU15 ⁵	163,935	155,214	5.6%	1,564,670	1,516,288	3.2%
EU12 ⁶	16,178	14,699	10.1%	145,646	132,378	10.0%
ICELAND	118	146	-19.2%	1,661	1,742	-4.6%
NORWAY	3,690	3,170	16.4%	30,966	29,544	4.8%
SWITZERLAND	2,666	2,676	-0.4%	26,524	26,175	1.3%
EFTA	6,474	5,992	8.0%	59,151	57,461	2.9%
EU + EFTA	186,587	175,905	6.1%	1,769,467	1,706,127	3.7%
WESTERN EUROPE (EU15 + EFTA)	170,409	161,206	5.7%	1,623,821	1,573,749	3.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

⁴ ANFIA estimates

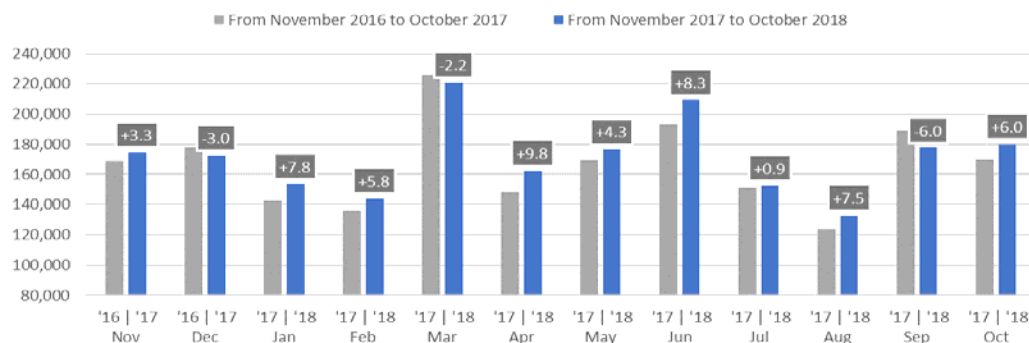
² Including light buses and coaches

⁵ Member states before the 2004 enlargement

³ LCV ≤5t

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Friday 21 December 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 November 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	October 2018	October 2017	% change 18/17	Jan-Oct 2018	Jan-Oct 2017	% change 18/17
AUSTRIA	693	637	8.8%	6,603	6,619	-0.2%
BELGIUM	895	763	17.3%	7,934	7,338	8.1%
BULGARIA	-	-		-	-	
CROATIA	126	92	37.0%	937	913	2.6%
CYPRUS	6	3	100.0%	44	58	-24.1%
CZECH REPUBLIC ²	870	812	7.1%	6,706	6,741	-0.5%
DENMARK	446	444	0.5%	3,921	3,846	2.0%
ESTONIA	94	112	-16.1%	898	866	3.7%
FINLAND	247	241	2.5%	2,437	2,428	0.4%
FRANCE	5,113	4,494	13.8%	40,190	36,466	10.2%
GERMANY	6,207	5,235	18.6%	56,793	54,721	3.8%
GREECE	15	16	-6.3%	149	198	-24.7%
HUNGARY	352	559	-37.0%	4,858	4,342	11.9%
IRELAND ⁴	96	75	28.0%	1,707	1,749	-2.4%
ITALY ³	1,717	1,608	6.8%	17,270	15,491	11.5%
LATVIA	235	229	2.6%	1,329	1,176	13.0%
LITHUANIA ⁴	798	777	2.7%	7,458	6,105	22.2%
LUXEMBOURG ⁴	92	90	2.2%	806	857	-6.0%
NETHERLANDS	1,222	1,183	3.3%	12,606	11,483	9.8%
POLAND	3,146	2,484	26.7%	23,464	20,645	13.7%
PORTUGAL	497	463	7.3%	3,612	3,589	0.6%
ROMANIA	791	592	33.6%	5,807	5,077	14.4%
SLOVAKIA	412	401	2.7%	3,375	3,288	2.6%
SLOVENIA ⁴	204	232	-12.1%	2,093	1,892	10.6%
SPAIN	2,623	2,831	-7.3%	16,602	16,498	0.6%
SWEDEN	676	603	12.1%	5,058	5,072	-0.3%
UNITED KINGDOM ⁴	3,456	3,837	-9.9%	30,699	33,169	-7.4%
EUROPEAN UNION	31,029	28,813	7.7%	263,356	250,627	5.1%
EU15	23,995	22,520	6.5%	206,387	199,524	3.4%
EU12	7,034	6,293	11.8%	56,969	51,103	11.5%
ICELAND	28	17	64.7%	218	176	23.9%
NORWAY ⁴	330	344	-4.1%	4,051	3,785	7.0%
SWITZERLAND ²	264	334	-21.0%	3,004	3,224	-6.8%
EFTA	622	695	-10.5%	7,273	7,185	1.2%
EU + EFTA	31,651	29,508	7.3%	270,629	257,812	5.0%
WESTERN EUROPE (EU15 + EFTA)	24,617	23,215	6.0%	213,660	206,709	3.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

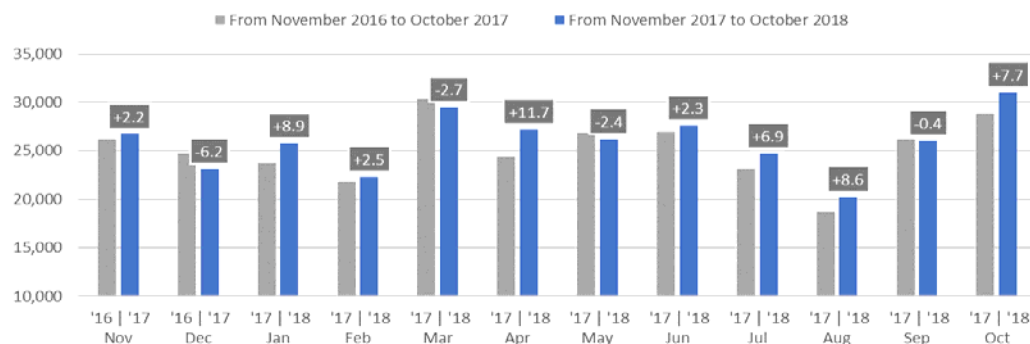
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 November 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	October 2018	October 2017	% change 18/17	Jan-Oct 2018	Jan-Oct 2017	% change 18/17
AUSTRIA	765	683	12.0%	7,011	7,027	-0.2%
BELGIUM	1,061	904	17.4%	9,362	8,637	8.4%
BULGARIA	-	-		-	-	
CROATIA	138	105	31.4%	1,241	1,155	7.4%
CYPRUS	10	5	100.0%	105	85	23.5%
CZECH REPUBLIC	1,034	991	4.3%	8,163	8,052	1.4%
DENMARK	495	493	0.4%	4,270	4,248	0.5%
ESTONIA	97	116	-16.4%	962	903	6.5%
FINLAND	361	284	27.1%	3,248	2,908	11.7%
FRANCE	5,699	5,082	12.1%	46,021	42,174	9.1%
GERMANY	9,274	7,634	21.5%	79,637	76,973	3.5%
GREECE	38	44	-13.6%	294	389	-24.4%
HUNGARY	427	621	-31.2%	5,389	4,789	12.5%
IRELAND	118	92	28.3%	2,061	2,063	-0.1%
ITALY ²	2,133	1,923	10.9%	21,351	19,376	10.2%
LATVIA	239	231	3.5%	1,378	1,216	13.3%
LITHUANIA ³	807	785	2.8%	7,550	6,204	21.7%
LUXEMBOURG	96	103	-6.8%	920	994	-7.4%
NETHERLANDS	1,382	1,267	9.1%	14,006	12,625	10.9%
POLAND	3,393	2,713	25.1%	25,448	22,455	13.3%
PORTUGAL	557	524	6.3%	4,248	4,241	0.2%
ROMANIA	806	604	33.4%	6,021	5,327	13.0%
SLOVAKIA	441	442	-0.2%	3,761	3,643	3.2%
SLOVENIA ³	213	242	-12.0%	2,221	2,020	10.0%
SPAIN	2,991	3,154	-5.2%	20,342	19,929	2.1%
SWEDEN	763	634	20.3%	5,520	5,522	-0.04%
UNITED KINGDOM ³	4,677	4,995	-6.4%	42,577	44,871	-5.1%
EUROPEAN UNION	38,015	34,671	9.6%	323,107	307,826	5.0%
EU15	30,410	27,816	9.3%	260,868	251,977	3.5%
EU12	7,605	6,855	10.9%	62,239	55,849	11.4%
ICELAND	47	35	34.3%	360	330	9.1%
NORWAY	625	489	27.8%	6,123	5,382	13.8%
SWITZERLAND	352	403	-12.7%	3,806	3,919	-2.9%
EFTA	1,024	927	10.5%	10,289	9,631	6.8%
EU + EFTA	39,039	35,598	9.7%	333,396	317,457	5.0%
WESTERN EUROPE (EU15 + EFTA)	31,434	28,743	9.4%	271,157	261,608	3.7%

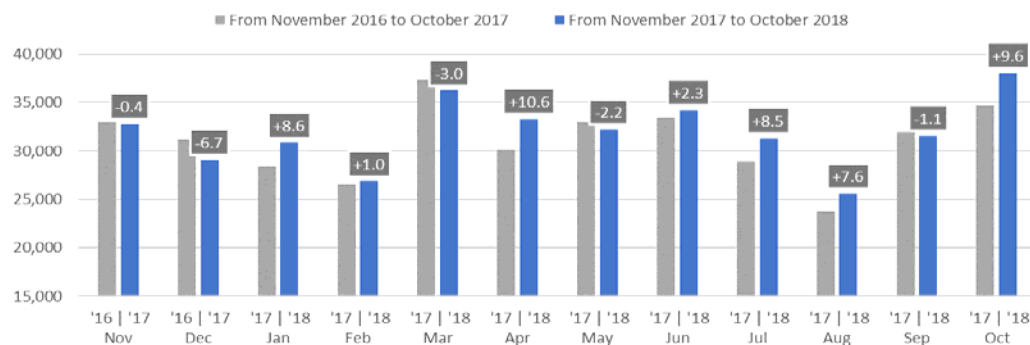
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 November 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

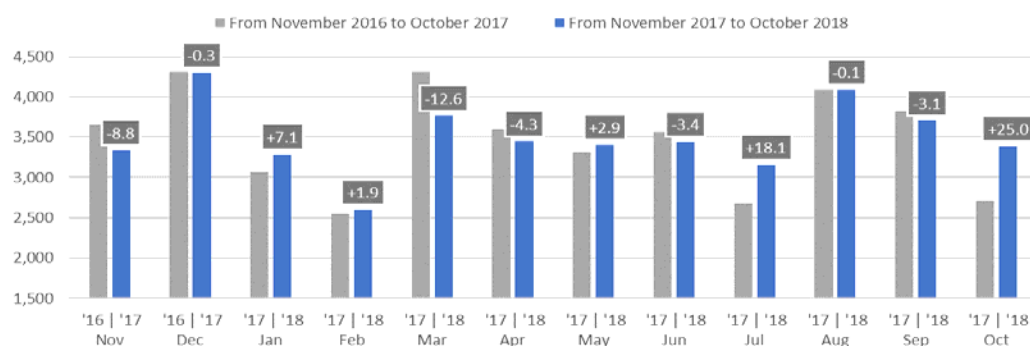
	October 2018	October 2017	% change 18/17	Jan-Oct 2018	Jan-Oct 2017	% change 18/17
AUSTRIA	33	78	-57.7%	829	1,015	-18.3%
BELGIUM	101	50	102.0%	891	802	11.1%
BULGARIA	-	-		-	-	
CROATIA	1	16	-93.8%	217	186	16.7%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	62	61	1.6%	845	538	57.1%
DENMARK	43	61	-29.5%	481	736	-34.6%
ESTONIA	2	12	-83.3%	131	207	-36.7%
FINLAND	35	27	29.6%	427	430	-0.7%
FRANCE	456	422	8.1%	5,348	4,943	8.2%
GERMANY	514	349	47.3%	5,115	5,138	-0.4%
GREECE	11	12	-8.3%	208	161	29.2%
HUNGARY	97	44	120.5%	539	498	8.2%
IRELAND	11	22	-50.0%	399	285	40.0%
ITALY ¹	447	254	76.0%	3,940	2,840	38.7%
LATVIA	9	25	-64.0%	101	157	-35.7%
LITHUANIA ²	56	23	143.5%	536	331	61.9%
LUXEMBOURG	6	13	-53.8%	205	215	-4.7%
NETHERLANDS	3	8	-62.5%	393	490	-19.8%
POLAND	280	140	100.0%	2,348	1,824	28.7%
PORTUGAL	57	20	185.0%	410	313	31.0%
ROMANIA	94	79	19.0%	857	831	3.1%
SLOVAKIA	67	92	-27.2%	270	367	-26.4%
SLOVENIA ²	5	10	-50.0%	120	144	-16.7%
SPAIN	322	300	7.3%	2,873	2,944	-2.4%
SWEDEN	64	95	-32.6%	702	1,149	-38.9%
UNITED KINGDOM ²	610	495	23.2%	6,477	7,164	-9.6%
EUROPEAN UNION	3,386	2,708	25.0%	34,662	33,708	2.8%
EU15	2,713	2,206	23.0%	28,698	28,625	0.3%
EU12	673	502	34.1%	5,964	5,083	17.3%
ICELAND	12	9	33.3%	100	146	-31.5%
NORWAY	47	63	-25.4%	942	1,005	-6.3%
SWITZERLAND	72	66	9.1%	497	516	-3.7%
EFTA	131	138	-5.1%	1,539	1,667	-7.7%
EU + EFTA	3,517	2,846	23.6%	36,201	35,375	2.3%
WESTERN EUROPE (EU15 + EFTA)	2,844	2,344	21.3%	30,237	30,292	-0.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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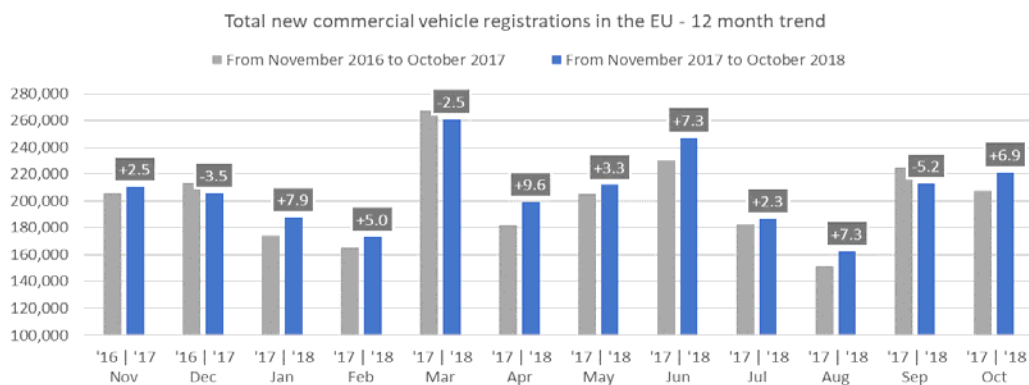
PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	October 2018	October 2017	% change 18/17	Jan-Oct 2018	Jan-Oct 2017	% change 18/17
AUSTRIA	4,369	4,059	7.6%	44,972	42,206	6.6%
BELGIUM	8,700	7,239	20.2%	77,239	75,468	2.3%
BULGARIA ¹	642	458	40.2%	5,093	4,653	9.5%
CROATIA	736	835	-11.9%	8,726	8,576	1.7%
CYPRUS ²	170	158	7.6%	1,623	1,685	-3.7%
CZECH REPUBLIC	3,088	2,728	13.2%	25,599	24,382	5.0%
DENMARK	3,762	2,901	29.7%	32,685	34,113	-4.2%
ESTONIA	479	535	-10.5%	5,496	5,161	6.5%
FINLAND	1,747	1,397	25.1%	16,825	16,368	2.8%
FRANCE	48,097	44,821	7.3%	428,357	406,308	5.4%
GERMANY	37,482	32,067	16.9%	318,842	302,608	5.4%
GREECE	650	587	10.7%	6,223	6,114	1.8%
HUNGARY	2,330	2,845	-18.1%	23,755	20,778	14.3%
IRELAND	1,118	989	13.0%	27,227	25,738	5.8%
ITALY	19,580	22,557	-13.2%	168,395	172,116	-2.2%
LATVIA	427	430	-0.7%	3,447	3,086	11.7%
LITHUANIA	1,177	1,072	9.8%	11,082	9,296	19.2%
LUXEMBOURG	609	603	1.0%	5,172	5,186	-0.3%
NETHERLANDS	8,360	7,188	16.3%	82,549	76,884	7.4%
POLAND	10,318	8,327	23.9%	83,065	73,784	12.6%
PORTUGAL	3,839	3,694	3.9%	36,125	34,887	3.5%
ROMANIA	2,334	2,105	10.9%	21,682	19,476	11.3%
SLOVAKIA	1,354	1,228	10.3%	11,382	10,284	10.7%
SLOVENIA	1,401	1,335	4.9%	12,899	12,149	6.2%
SPAIN	20,927	20,586	1.7%	202,268	187,475	7.9%
SWEDEN	4,037	6,090	-33.7%	55,562	51,737	7.4%
UNITED KINGDOM	33,781	30,458	10.9%	351,795	359,682	-2.2%
EUROPEAN UNION	221,514	207,292	6.9%	2,068,085	1,990,200	3.9%
EU15	197,058	185,236	6.4%	1,854,236	1,796,890	3.2%
EU12	24,456	22,056	10.9%	213,849	193,310	10.6%
ICELAND	177	190	-6.8%	2,121	2,218	-4.4%
NORWAY	4,362	3,722	17.2%	38,031	35,931	5.8%
SWITZERLAND	3,090	3,145	-1.7%	30,827	30,610	0.7%
EFTA	7,629	7,057	8.1%	70,979	68,759	3.2%
EU + EFTA	229,143	214,349	6.9%	2,139,064	2,058,959	3.9%
WESTERN EUROPE (EU15 + EFTA)	204,687	192,293	6.4%	1,925,215	1,865,649	3.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCV and MHBC not available

² Data for MHBC not available



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