



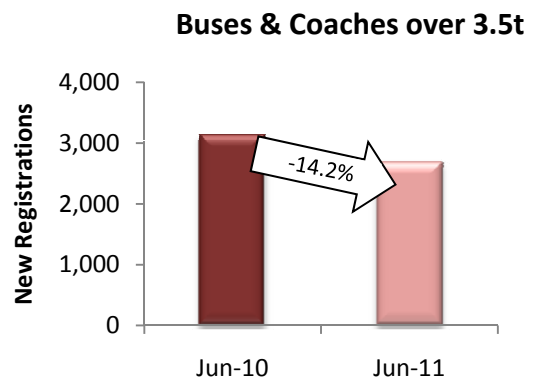
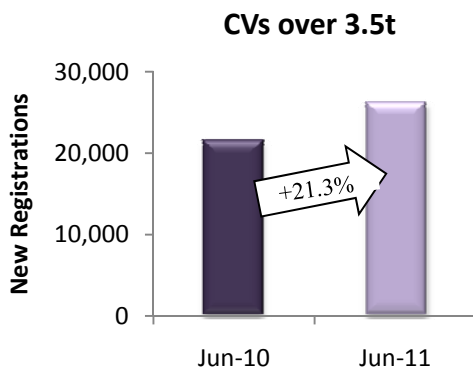
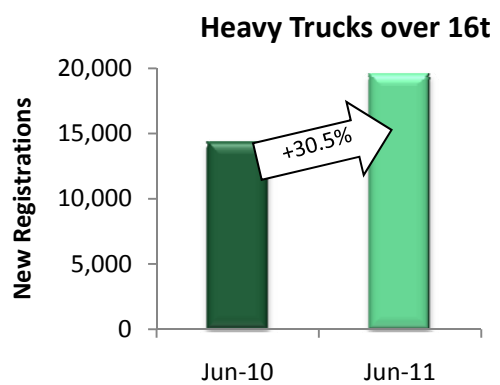
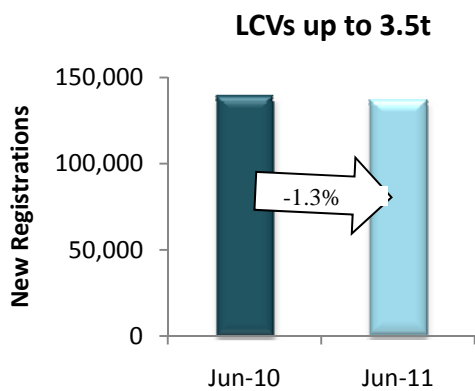
**PRESS EMBARGO FOR ALL DATA:  
July 26, 2011, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### June 2011

### *EU Countries*



**Next Press Release: Thursday, September 29, 2011**

## COMMERCIAL VEHICLES: registrations up 13.5% in first half-year

Demand for new commercial vehicles were up 1.5%\*\* **in June**, compared to the same month a year ago. In total, 165,767 new vehicles were recorded\*\* in the EU\*. While the UK (+12.8%) and Germany (+8.7%) posted growth, Spain (-12.7%) and France (-6.8%) performed less well. **In the first semester of 2011**, registrations of new commercial vehicles amounted to 1,001,579 units, or 13.5% more than in the first half-year of 2010\*\*. Spain was the only major market to decline (-8.4%) while France (+8.5%), the UK (+23.8%) and Germany (+24.5%) all saw their markets expanded.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In June**, a total of 136,888 new vans\*\* were registered in the EU\*, or 1.3% less\*\* than in the same month last year. Results were diverse across major markets as France (-10.3%) and Spain (-15.2%) faced a downturn, while Germany (+8.7%) and the UK (+13.5%) posted growth.

**In the first half-year**, most vans were registered in France (222,722 units). The UK (133,238 units) and Germany (110,306 units) were the next most significant markets. All three expanded by 5.1%, 24.2% and 19.9% respectively. Spain was the only major market to contract (-13.3%). Overall, the EU\* recorded 826,268 new vans or 9.4% more than in the first six months of 2010.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

New registrations of heavy trucks **in June** amounted to 19,528 units\*\* across the EU\*, or 30.5% more\*\* than in June last year. All major markets posted growth, ranging from +12.2% in Germany to +17.3% in Spain, +34.2% in the UK and 41.9% in France.

**From January to June**, the EU\* recorded 119,745 new heavy trucks\*\*, or 55.9% more than in the same period a year earlier. Registrations were up in all markets, except Greece (-53.0%), increasing by 37.2% in Spain, 42.8% in Germany, 62.3% in France and 64.0% in the UK.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

**June results** in the segment of trucks showed a 21.3% upturn\*\*, with a total of 26,187 new vehicles registered\*\* in the EU\*. Germany (+9.8%), Spain (+14.4%), the UK (+18.1%) and France (+35.4%) all posted growth.

**Six months into the year**, all significant markets expanded, leading to an overall 43.6% increase\*\* of new truck registrations in the region\*. France saw its demand for new trucks rise by 52.2%, Germany by 38.1%, the UK by 36.4% and Spain by 35.9%. In total, 158,947 new vehicles were recorded\*\* in the EU\*.

### **New Buses & Coaches over 3.5t**

New bus and coach registrations were down 14.3%\*\* **in June**, totaling 2,692 units\*\*. France was the only important market which slightly expanded (+0.7%) as the Spanish (-9.4%), German (-14.0%) and British (-30.6%) all declined.

**In the first six months of the year**, EU markets performed diversely, resulting in an overall 2.4% contraction with a total of 16,364 new registrations\*\*. While demand for new buses and coaches was up 3.6% in Germany and rose by 41.6% in Spain, it slipped by 2.1% in France and fell by 30.4% in the UK.

\* Data for Cyprus and Malta are unavailable

\*\* Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals. Italy usually accounts for 10 to 15% of the EU Commercial Vehicle market.



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# Press Release

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8.00 A.M.(6.00 A.M. GMT), July 26, 2011**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

26/7/11

	June '11	June '10	% Change	Jan-Jun '11	Jan-Jun '10	% Change
AUSTRIA	2,710	2,566	5.6%	16,159	13,583	19.0%
BELGIUM	5,199	5,179	0.4%	35,757	30,402	17.6%
BULGARIA	171	262	-34.7%	1,121	1,305	-14.1%
CZECH REPUBLIC	1,188	1,405	-15.4%	5,981	5,903	1.3%
DENMARK	2,003	1,477	35.6%	11,074	7,484	48.0%
ESTONIA	134	80	67.5%	892	465	91.8%
FINLAND	1,242	1,062	16.9%	7,019	5,321	31.9%
FRANCE	38,248	42,653	-10.3%	222,722	211,924	5.1%
GERMANY	18,901	17,390	8.7%	110,306	92,030	19.9%
GREECE	664	988	-32.8%	3,663	6,767	-45.9%
HUNGARY	829	774	7.1%	4,788	3,800	26.0%
IRELAND	841	720	16.8%	8,170	6,540	24.9%
ITALY <sup>3</sup>	13,719	13,754	-0.3%	101,878	102,726	-0.8%
LATVIA	144	42	242.9%	549	187	193.6%
LITHUANIA	130	60	116.7%	798	276	189.1%
LUXEMBURG	336	351	-4.3%	1,779	1,664	6.9%
NETHERLANDS	4,888	4,819	1.4%	33,581	25,575	31.3%
POLAND	3,608	3,381	6.7%	19,444	17,292	12.4%
PORTUGAL	2,810	4,048	-30.6%	17,282	21,910	-21.1%
ROMANIA	1,006	769	30.8%	4,211	2,892	45.6%
SLOVAKIA	569	598	-4.8%	2,775	4,013	-30.8%
SLOVENIA	610	420	45.2%	3,436	2,547	34.9%
SPAIN	10,342	12,191	-15.2%	56,818	65,510	-13.3%
SWEDEN	3,746	3,532	6.1%	22,827	17,861	27.8%
UNITED KINGDOM	22,850	20,139	13.5%	133,238	107,270	24.2%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>136,888</b>	<b>138,660</b>	<b>-1.3%</b>	<b>826,268</b>	<b>755,247</b>	<b>9.4%</b>
<b>EU 15</b>	<b>128,499</b>	<b>130,869</b>	<b>-1.8%</b>	<b>782,273</b>	<b>716,567</b>	<b>9.2%</b>
<b>EU 10</b>	<b>8,389</b>	<b>7,791</b>	<b>7.7%</b>	<b>43,995</b>	<b>38,680</b>	<b>13.7%</b>
ICELAND	40	30	33.3%	136	119	14.3%
NORWAY	2,741	2,450	11.9%	16,930	14,240	18.9%
SWITZERLAND	2,440	2,233	9.3%	14,603	12,200	19.7%
EFTA	5,221	4,713	10.8%	31,669	26,559	19.2%
<b>EU27 + EFTA</b>	<b>142,109</b>	<b>143,373</b>	<b>-0.9%</b>	<b>857,937</b>	<b>781,806</b>	<b>9.7%</b>
<b>EU15 + EFTA</b>	<b>133,720</b>	<b>135,582</b>	<b>-1.4%</b>	<b>813,942</b>	<b>743,126</b>	<b>9.5%</b>

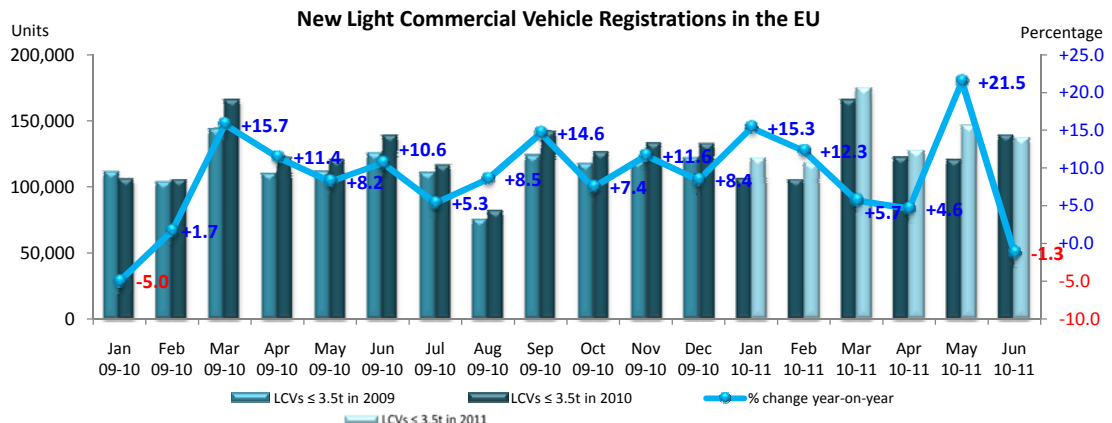
(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) including Buses & Coaches

(<sup>3</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA.

They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

<http://www.acea.be>

**Next Press Release on Commercial Vehicles to be issued on September 29, 2011**



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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

26/7/11

	June '11	June '10	% Change	Jan-Jun '11	Jan-Jun '10	% Change
AUSTRIA	589	369	59.6%	3,569	2,225	60.4%
BELGIUM	660	507	30.2%	4,656	2,932	58.8%
BULGARIA	159	62	156.5%	595	169	252.1%
CZECH REPUBLIC <sup>3</sup>	610	460	32.6%	3,000	1,639	83.0%
DENMARK	252	190	32.6%	1,730	858	101.6%
ESTONIA	53	28	89.3%	339	100	239.0%
FINLAND	223	151	47.7%	1,215	892	36.2%
FRANCE	3,862	2,721	41.9%	21,115	13,008	62.3%
GERMANY	4,698	4,187	12.2%	30,295	21,209	42.8%
GREECE	20	61	-67.2%	154	328	-53.0%
HUNGARY	270	144	87.5%	1,708	755	126.2%
IRELAND	71	52	36.5%	433	331	30.8%
ITALY <sup>4</sup>	960	928	3.4%	6,843	5,801	18.0%
LATVIA	85	27	214.8%	609	109	458.7%
LITHUANIA <sup>5</sup>	83	74	12.2%	1,308	365	258.4%
LUXEMBURG <sup>5</sup>	85	61	39.3%	585	325	80.0%
NETHERLANDS	951	727	30.8%	6,299	4,557	38.2%
POLAND	1,380	650	112.3%	7,289	3,238	125.1%
PORTUGAL	148	182	-18.7%	1,285	1,001	28.4%
ROMANIA	232	198	17.2%	1,548	742	108.6%
SLOVAKIA	309	173	78.6%	1,730	772	124.1%
SLOVENIA <sup>5</sup>	121	48	152.1%	702	274	156.2%
SPAIN	1,169	997	17.3%	7,515	5,476	37.2%
SWEDEN	448	412	8.7%	2,601	2,024	28.5%
UNITED KINGDOM	2,090	1,557	34.2%	12,622	7,696	64.0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>19,528</b>	<b>14,966</b>	<b>30.5%</b>	<b>119,745</b>	<b>76,826</b>	<b>55.9%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>16,226</b>	<b>13,102</b>	<b>23.8%</b>	<b>100,917</b>	<b>68,663</b>	<b>47.0%</b>
<b>EU (New Members)</b>	<b>3,302</b>	<b>1,864</b>	<b>77.1%</b>	<b>18,828</b>	<b>8,163</b>	<b>130.7%</b>
ICELAND	4	5	-20.0%	11	13	-15.4%
NORWAY <sup>5</sup>	290	280	3.6%	1,632	1,219	33.9%
SWITZERLAND <sup>3</sup>	295	245	20.4%	1,770	1,394	27.0%
<b>EFTA</b>	<b>589</b>	<b>530</b>	<b>11.1%</b>	<b>3,413</b>	<b>2,626</b>	<b>30.0%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>20,117</b>	<b>15,496</b>	<b>29.8%</b>	<b>123,158</b>	<b>79,452</b>	<b>55.0%</b>
<b>EU15+EFTA</b>	<b>16,815</b>	<b>13,632</b>	<b>23.3%</b>	<b>104,330</b>	<b>71,289</b>	<b>46.3%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

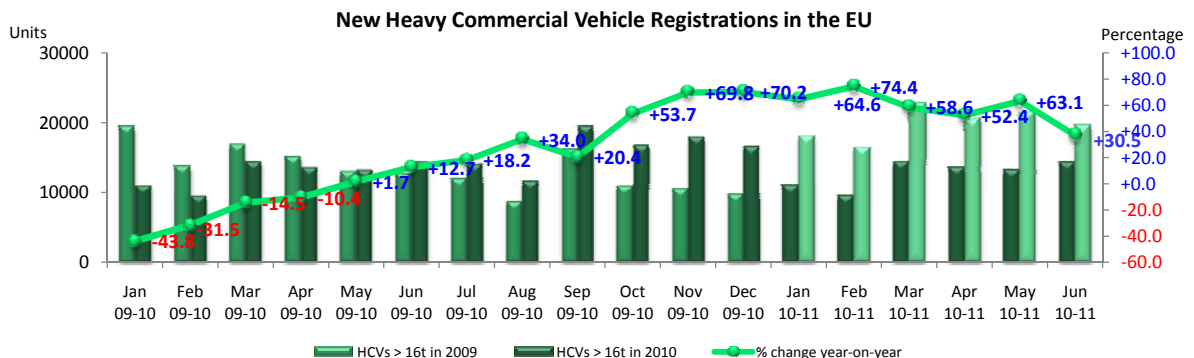
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

(<sup>5</sup>) estimates

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8.00 A.M.(6.00 A.M. GMT), July 26, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

26/7/11

	June '11	June '10	% Change	Jan-Jun '11	Jan-Jun '10	% Change
AUSTRIA	657	423	55.3%	3,919	2,485	57.7%
BELGIUM	858	702	22.2%	5,769	4,123	39.9%
BULGARIA	160	115	39.1%	655	351	86.6%
CZECH REPUBLIC	777	662	17.4%	3,824	2,381	60.6%
DENMARK	291	254	14.6%	1,934	1,136	70.2%
ESTONIA	67	36	86.1%	379	121	213.2%
FINLAND	327	273	19.8%	1,729	1,337	29.3%
FRANCE	4,775	3,527	35.4%	26,293	17,279	52.2%
GERMANY	7,670	6,984	9.8%	48,140	34,871	38.1%
GREECE	41	122	-66.4%	298	783	-61.9%
HUNGARY	299	173	72.8%	1,865	895	108.4%
IRELAND	104	87	19.5%	656	647	1.4%
ITALY <sup>4</sup>	1,443	1,459	-1.1%	10,060	8,963	12.2%
LATVIA	92	32	187.5%	643	123	422.8%
LITHUANIA <sup>3</sup>	86	80	7.5%	1,347	387	248.1%
LUXEMBURG	102	64	59.4%	646	355	82.0%
NETHERLANDS	1,090	894	21.9%	7,257	5,438	33.4%
POLAND	1,646	829	98.6%	8,521	3,994	113.3%
PORTUGAL	189	250	-24.4%	1,662	1,351	23.0%
ROMANIA	262	240	9.2%	1,754	961	82.5%
SLOVAKIA	346	200	73.0%	2,027	1,020	98.7%
SLOVENIA <sup>3</sup>	138	75	84.0%	797	365	118.4%
SPAIN	1,241	1,085	14.4%	7,985	5,877	35.9%
SWEDEN	511	475	7.6%	2,965	2,343	26.5%
UNITED KINGDOM	3,015	2,554	18.1%	17,822	13,067	36.4%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>26,187</b>	<b>21,595</b>	<b>21.3%</b>	<b>158,947</b>	<b>110,653</b>	<b>43.6%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>22,314</b>	<b>19,153</b>	<b>16.5%</b>	<b>137,135</b>	<b>100,055</b>	<b>37.1%</b>
<b>EU (New Members)</b>	<b>3,873</b>	<b>2,442</b>	<b>58.6%</b>	<b>21,812</b>	<b>10,598</b>	<b>105.8%</b>
ICELAND	7	5	40.0%	19	18	5.6%
NORWAY	511	500	2.2%	2,702	2,135	26.6%
SWITZERLAND	377	344	9.6%	2,264	1,860	21.7%
<b>EFTA</b>	<b>895</b>	<b>849</b>	<b>5.4%</b>	<b>4,985</b>	<b>4,013</b>	<b>24.2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>27,082</b>	<b>22,444</b>	<b>20.7%</b>	<b>163,932</b>	<b>114,666</b>	<b>43.0%</b>
<b>EU15+EFTA</b>	<b>23,209</b>	<b>20,002</b>	<b>16.0%</b>	<b>142,120</b>	<b>104,068</b>	<b>36.6%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

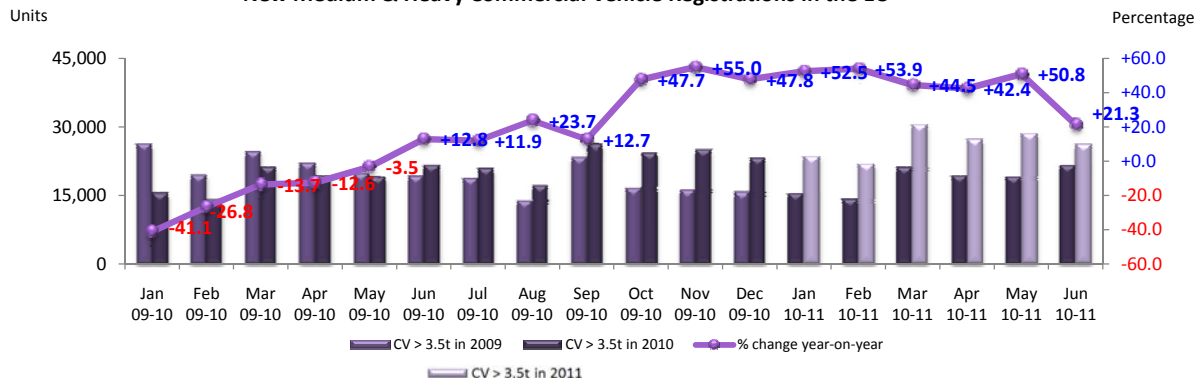
(<sup>2</sup>) Excluding Buses and Coaches

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

26/7/11

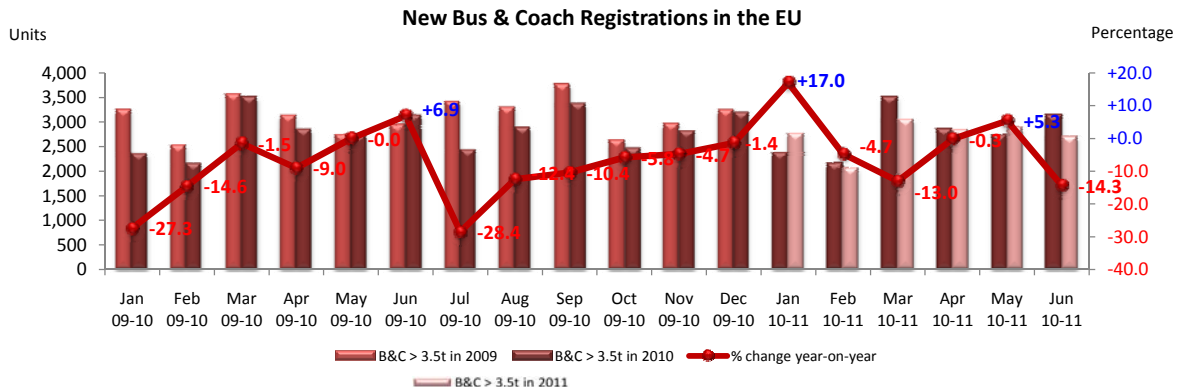
	June '11	June '10	% Change	Jan-Jun '11	Jan-Jun '10	% Change
AUSTRIA	31	36	-13.9%	308	371	-17.0%
BELGIUM	70	115	-39.1%	459	596	-23.0%
BULGARIA	6	5	20.0%	12	43	-72.1%
CZECH REPUBLIC	81	100	-19.0%	338	306	10.5%
DENMARK	33	76	-56.6%	168	262	-35.9%
ESTONIA	13	18	-27.8%	27	34	-20.6%
FINLAND	28	34	-17.6%	172	235	-26.8%
FRANCE	432	429	0.7%	2,667	2,725	-2.1%
GERMANY	277	322	-14.0%	2,250	2,171	3.6%
GREECE	7	32	-78.1%	51	95	-46.3%
HUNGARY	10	22	-54.5%	101	104	-2.9%
IRELAND	6	3	100.0%	55	43	27.9%
ITALY <sup>3</sup>	390	306	27.5%	2,931	2,097	39.8%
LATVIA	28	0		113	8	1312.5%
LITHUANIA <sup>2</sup>	1	2	-50.0%	12	23	-47.8%
LUXEMBURG	8	11	-27.3%	126	132	-4.5%
NETHERLANDS	34	52	-34.6%	233	266	-12.4%
POLAND	137	104	31.7%	688	516	33.3%
PORTUGAL	20	43	-53.5%	219	279	-21.5%
ROMANIA	19	49	-61.2%	57	224	-74.6%
SLOVAKIA	27	57	-52.6%	97	246	-60.6%
SLOVENIA <sup>2</sup>	9	6	50.0%	61	91	-33.0%
SPAIN	221	244	-9.4%	1,618	1,143	41.6%
SWEDEN	367	445	-17.5%	925	904	2.3%
UNITED KINGDOM	437	630	-30.6%	2,676	3,847	-30.4%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,692</b>	<b>3,141</b>	<b>-14.3%</b>	<b>16,364</b>	<b>16,761</b>	<b>-2.4%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,361</b>	<b>2,778</b>	<b>-15.0%</b>	<b>14,858</b>	<b>15,166</b>	<b>-2.0%</b>
<b>EU (New Members)</b>	<b>331</b>	<b>363</b>	<b>-8.8%</b>	<b>1,506</b>	<b>1,595</b>	<b>-5.6%</b>
ICELAND	8	1	700.0%	22	9	144.4%
NORWAY	71	256	-72.3%	453	660	-31.4%
SWITZERLAND	51	56	-8.9%	219	242	-9.5%
<b>EFTA</b>	<b>130</b>	<b>313</b>	<b>-58.5%</b>	<b>694</b>	<b>911</b>	<b>-23.8%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>2,822</b>	<b>3,454</b>	<b>-18.3%</b>	<b>17,058</b>	<b>17,672</b>	<b>-3.5%</b>
<b>EU15+EFTA</b>	<b>2,491</b>	<b>3,091</b>	<b>-19.4%</b>	<b>15,552</b>	<b>16,077</b>	<b>-3.3%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

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For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 26, 2011**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

26/7/11

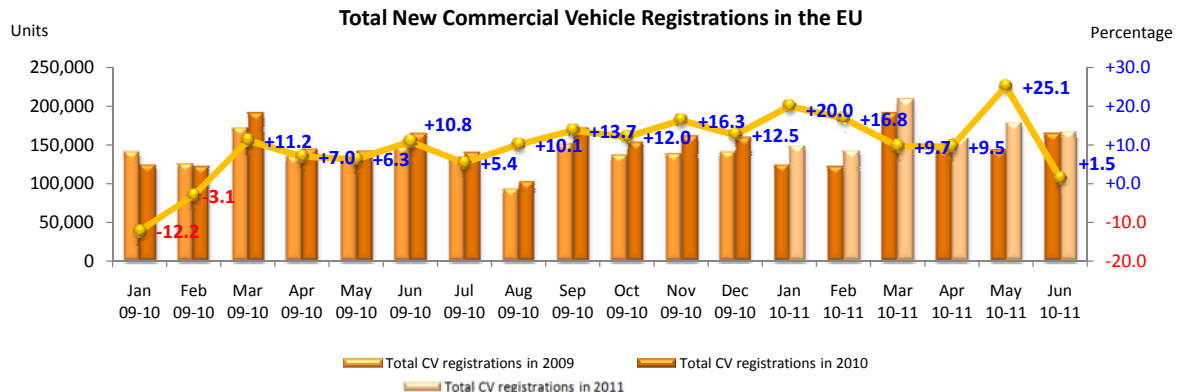
	June '11	June '10	% Change	Jan-Jun '11	Jan-Jun '10	% Change
AUSTRIA	3,398	3,025	12.3%	20,386	16,439	24.0%
BELGIUM	6,127	5,996	2.2%	41,985	35,121	19.5%
BULGARIA	337	382	-11.8%	1,788	1,699	5.2%
CZECH REPUBLIC	2,046	2,167	-5.6%	10,143	8,590	18.1%
DENMARK	2,327	1,807	28.8%	13,176	8,882	48.3%
ESTONIA	214	134	59.7%	1,298	620	109.4%
FINLAND	1,597	1,369	16.7%	8,920	6,893	29.4%
FRANCE	43,455	46,609	-6.8%	251,682	231,928	8.5%
GERMANY	26,848	24,696	8.7%	160,696	129,072	24.5%
GREECE	712	1,142	-37.7%	4,012	7,645	-47.5%
HUNGARY	1,138	969	17.4%	6,754	4,799	40.7%
IRELAND	951	810	17.4%	8,881	7,230	22.8%
ITALY <sup>2</sup>	15,552	15,519	0.2%	114,869	113,786	1.0%
LATVIA	264	74	256.8%	1,305	318	310.4%
LITHUANIA	217	142	52.8%	2,157	686	214.4%
LUXEMBURG	446	426	4.7%	2,551	2,151	18.6%
NETHERLANDS	6,012	5,765	4.3%	41,071	31,279	31.3%
POLAND	5,391	4,314	25.0%	28,653	21,802	31.4%
PORTUGAL	3,019	4,341	-30.5%	19,163	23,540	-18.6%
ROMANIA	1,287	1,058	21.6%	6,022	4,077	47.7%
SLOVAKIA	942	855	10.2%	4,899	5,279	-7.2%
SLOVENIA	757	501	51.1%	4,294	3,003	43.0%
SPAIN	11,804	13,520	-12.7%	66,421	72,530	-8.4%
SWEDEN	4,624	4,452	3.9%	26,717	21,108	26.6%
UNITED KINGDOM	26,302	23,323	12.8%	153,736	124,184	23.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>165,767</b>	<b>163,396</b>	<b>1.5%</b>	<b>1,001,579</b>	<b>882,661</b>	<b>13.5%</b>
<b>EUROPEAN UNION (EU15)</b>	153,174	152,800	0.2%	934,266	831,788	12.3%
<b>EU (New Members)</b>	12,593	10,596	18.8%	67,313	50,873	32.3%
ICELAND	55	36	52.8%	177	146	21.2%
NORWAY	3,323	3,206	3.6%	20,085	17,035	17.9%
SWITZERLAND	2,868	2,633	8.9%	17,086	14,302	19.5%
<b>EFTA</b>	<b>6,246</b>	<b>5,875</b>	<b>6.3%</b>	<b>37,348</b>	<b>31,483</b>	<b>18.6%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>172,013</b>	<b>169,271</b>	<b>1.6%</b>	<b>1,038,927</b>	<b>914,144</b>	<b>13.7%</b>
<b>EU15+EFTA</b>	<b>159,420</b>	<b>158,675</b>	<b>0.5%</b>	<b>971,614</b>	<b>863,271</b>	<b>12.6%</b>

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