



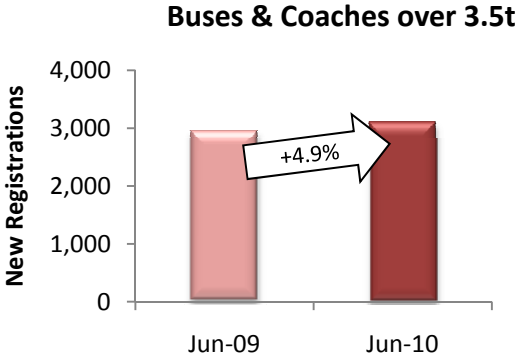
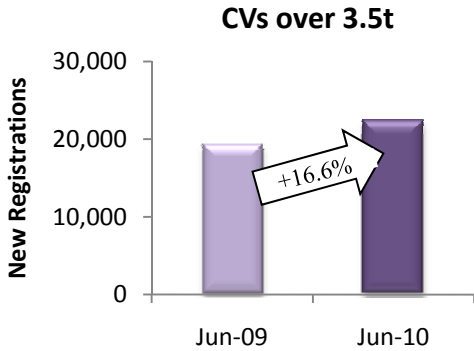
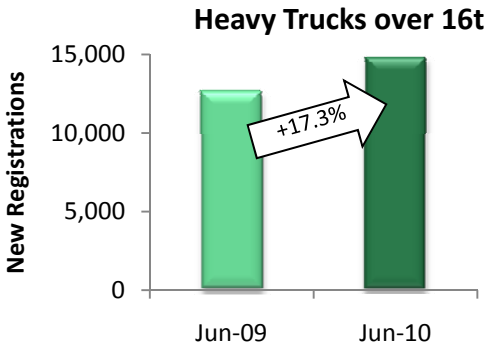
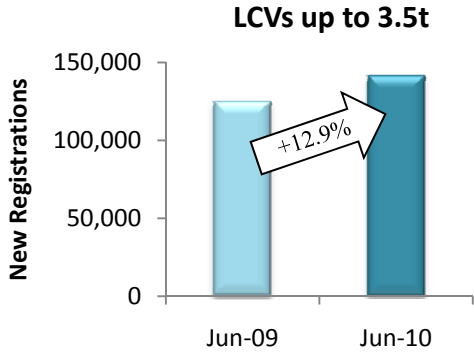
**PRESS EMBARGO FOR ALL DATA:  
July 22, 2010, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### June 2010

### *EU + EFTA Countries*



**Next Press Release: Friday, September 24, 2010**

## COMMERCIAL VEHICLES: registrations up 4.3% over first semester

**In June**, new registrations rose for all segments of commercial vehicles, resulting in an overall 13.2% increase in the EU\*, with 166,929 new registrations in total. **Over the first half-year**, the market expanded by 4.3%, mainly lifted by the demand for vans (+8.0%). In total, 887,862 new commercial vehicles were recorded six months into the year.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

New van registrations **in June** were up 12.9% compared to June last year, totaling 141,528 units. Like most EU countries, the major markets posted growth, ranging from 3.7% in Italy\*\* to 14.4% in France, 17.1% in the UK, 17.6% in Germany and 21.5% in Spain. **From January to June**, 758,241 new vans were registered, or 8.0% more than over the same period a year ago. France (+10.5%) recorded the most new vehicles in numbers registered, followed by the UK (+15.6%), Italy\*\* (+14.8%), Germany (+12.1%) and Spain (+24.1%).

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**In June**, the segment of heavy trucks expanded by 17.3% with 14,843 new vehicles registered, marking the first increase in two years, and rebounding from very low levels. Of the main markets, the UK was the only one to decline (-2.9%), while France remained stable (+0.9), and Italy (+9.9%) and Germany (+43.7%) both expanded. **In the first semester**, 75,977 new heavy trucks were recorded, or 15.9% less than in the first semester of 2009. A vast majority of countries faced a downturn, ranging from -53.8% in Denmark to -5.9% in Germany. Of the most significant markets, the UK (-20.7%), Italy (-20.9%) and France (-24.6%) also contracted. Spain was the only one to grow (+8.2%)

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

**In June**, 22,318 new trucks were registered, representing an increase of 16.6% compared to the same month last year. Looking at the most important markets, France grew by 1.0%, the UK by 5.1%, Spain by 8.6%, Italy by 8.7% and Germany by 35.2%. **Six months into the year**, the truck category was down 13.4%, totaling 113,240 new registrations. Of the major markets, Spain (+2.3%) was the only one to post growth, while Germany (-3.2%), the UK (-16.0%), Italy (-19.0%) and France (-19.7%) all saw their markets contract.

### **New Buses & Coaches over 3.5t**

New bus and coach registrations were up **4.9% in June**, totaling 3,083 units. The UK (+0.8%) registered the most vehicles, followed by Sweden (+117.1%), France (-3.2%), Germany (-13.7%), Italy (+33.0%) and Spain (+0.4%). **In the first semester**, most countries recorded a downturn, including the UK (-6.0%), France (-6.9%), Germany (-14.7%) and Spain (-24.4%). Italy performed better than last year, registering 15.6% more vehicles from January to June.

\* Data for Cyprus and Malta are unavailable

\*\* sales figures

**NB:** Commencing with the January 2010 new commercial vehicle registrations figures, the ACEA data sheet will provide new vehicle registrations in alphabetical order for the countries of the European Union, and no longer separate for Western-Europe (15) and new EU Member States (10)\*. Results for the EFTA countries will continue to be reported separately. The monthly press releases will quote the 'EU' figures first, followed by the 'total Europe' figures, adding up the EU and EFTA figures.



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 23, 2010**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

Commencing with the January 2010 new passenger car registrations figures, the ACEA data sheets will provide new vehicle registrations in alphabetical order for the countries of the European Union, and no longer separate for Western-Europe (15) and new EU Member States (10). Results for the EFTA countries will continue to be reported separately. The monthly press releases will quote the 'EU' figures first, followed by the 'total Europe' figures, adding up the EU and EFTA figures.

23/07/10

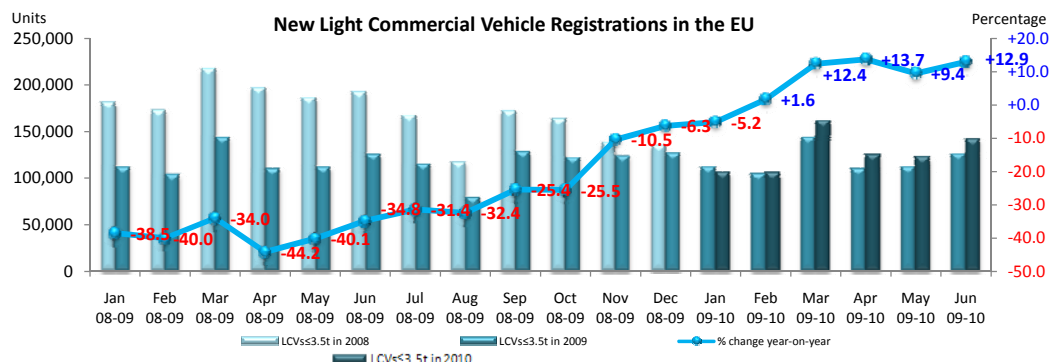
	June '10	June '09	% Change	Jan-Jun '10	Jan-Jun '09	% Change
AUSTRIA	2,566	2,403	6.8%	13,583	13,052	4.1%
BELGIUM	5,179	4,819	7.5%	30,402	29,923	1.6%
BULGARIA	262	233	12.4%	1,305	1,485	-12.1%
CZECH REPUBLIC	1,405	1,137	23.6%	5,903	12,872	-54.1%
DENMARK	1,389	1,403	-1.0%	7,384	7,832	-5.7%
ESTONIA	80	82	-2.4%	464	540	-14.1%
FINLAND	1,062	584	81.8%	5,321	5,234	1.7%
FRANCE	42,653	37,287	14.4%	211,924	191,770	10.5%
GERMANY	17,390	14,785	17.6%	92,030	82,072	12.1%
GREECE	988	1,315	-24.9%	6,767	7,252	-6.7%
HUNGARY	764	849	-10.0%	3,788	6,368	-40.5%
IRELAND	750	943	-20.5%	7,411	6,041	22.7%
ITALY <sup>3</sup>	16,703	16,106	3.7%	101,728	88,623	14.8%
LATVIA	42	16	162.5%	187	235	-20.4%
LITHUANIA	60	34	76.5%	276	425	-35.1%
LUXEMBURG	351	294	19.4%	1,664	1,511	10.1%
NETHERLANDS	4,832	4,252	13.6%	27,587	31,804	-13.3%
POLAND <sup>3</sup>	3,332	3,255	2.4%	18,383	21,565	-14.8%
PORTUGAL	4,053	2,959	37.0%	21,923	17,595	24.6%
ROMANIA	769	1,075	-28.5%	2,892	7,287	-60.3%
SLOVAKIA	598	1,154	-48.2%	4,013	6,889	-41.7%
SLOVENIA	420	540	-22.2%	2,547	2,508	1.6%
SPAIN	12,191	10,030	21.5%	65,510	52,795	24.1%
SWEDEN	3,532	2,571	37.4%	17,862	13,468	32.6%
UNITED KINGDOM	20,157	17,208	17.1%	107,387	92,870	15.6%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>141,528</b>	<b>125,334</b>	<b>12.9%</b>	<b>758,241</b>	<b>702,016</b>	<b>8.0%</b>
<b>EU 15</b>	<b>133,796</b>	<b>116,959</b>	<b>14.4%</b>	<b>718,483</b>	<b>641,842</b>	<b>11.9%</b>
<b>EU 10</b>	<b>7,732</b>	<b>8,375</b>	<b>-7.7%</b>	<b>39,758</b>	<b>60,174</b>	<b>-33.9%</b>
ICELAND	30	43	-30.2%	119	110	8.2%
NORWAY	2,450	1,874	30.7%	14,240	11,035	29.0%
SWITZERLAND	2,233	2,016	10.8%	12,200	11,122	9.7%
EFTA	4,713	3,933	19.8%	26,559	22,267	19.3%
<b>EU27 + EFTA</b>	<b>146,241</b>	<b>129,267</b>	<b>13.1%</b>	<b>784,800</b>	<b>724,283</b>	<b>8.4%</b>
<b>EU15 + EFTA</b>	<b>138,509</b>	<b>120,892</b>	<b>14.6%</b>	<b>745,042</b>	<b>664,109</b>	<b>12.2%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) including Buses & Coaches

(<sup>3</sup>) sales figures

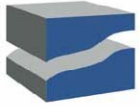
For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on September 24, 2010**



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 23, 2010**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

Commencing with the January 2010 new passenger car registrations figures, the ACEA data sheets will provide new vehicle registrations in alphabetical order for the countries of the European Union, and no longer separate for Western-Europe (15) and new EU Member States (10). Results for the EFTA countries will continue to be reported separately. The monthly press releases will quote the 'EU' figures first, followed by the 'total Europe' figures, adding up the EU and EFTA figures.

23/07/10

	June '10	June '09	% Change	Jan-Jun '10	Jan-Jun '09	% Change
AUSTRIA	369	313	17.9%	2,225	2,606	-14.6%
BELGIUM	507	508	-0.2%	2,932	3,999	-26.7%
BULGARIA	62	35	77.1%	169	248	-31.9%
CZECH REPUBLIC <sup>3</sup>	460	214	115.0%	1,639	1,603	2.2%
DENMARK	190	234	-18.8%	858	1,857	-53.8%
ESTONIA	28	5	460.0%	100	91	9.9%
FINLAND	151	155	-2.6%	892	1,379	-35.3%
FRANCE	2,721	2,696	0.9%	13,008	17,250	-24.6%
GERMANY	4,187	2,913	43.7%	21,209	22,531	-5.9%
GREECE	61	73	-16.4%	406	510	-20.4%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
IRELAND	56	76	-26.3%	346	499	-30.7%
ITALY	962	875	9.9%	5,997	7,578	-20.9%
LATVIA	27	15	80.0%	109	142	-23.2%
LITHUANIA <sup>4</sup>	231	62	272.6%	522	185	182.2%
LUXEMBURG <sup>4</sup>	61	78	-21.8%	325	501	-35.1%
NETHERLANDS	683	761	-10.2%	4,337	6,910	-37.2%
POLAND <sup>5</sup>	759	517	46.8%	3,621	3,197	13.3%
PORTUGAL	182	174	4.6%	1,001	1,248	-19.8%
ROMANIA	198	174	13.8%	742	944	-21.4%
SLOVAKIA	173	74	133.8%	772	509	51.7%
SLOVENIA <sup>4</sup>	54	47	14.9%	280	274	2.2%
SPAIN	752	654	15.0%	4,153	3,840	8.2%
SWEDEN	412	400	3.0%	2,024	2,771	-27.0%
UNITED KINGDOM <sup>4</sup>	1,557	1,603	-2.9%	7,697	9,706	-20.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>14,843</b>	<b>12,656</b>	<b>17.3%</b>	<b>75,977</b>	<b>90,378</b>	<b>-15.9%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>12,851</b>	<b>11,513</b>	<b>11.6%</b>	<b>67,410</b>	<b>83,185</b>	<b>-19.0%</b>
<b>EU (New Members)</b>	<b>1,992</b>	<b>1,143</b>	<b>74.3%</b>	<b>8,567</b>	<b>7,193</b>	<b>19.1%</b>
ICELAND	5	2	150.0%	13	19	-31.6%
NORWAY <sup>4</sup>	280	210	33.3%	1,219	1,804	-32.4%
SWITZERLAND <sup>3</sup>	164	172	-4.7%	814	1,057	-23.0%
EFTA	449	384	16.9%	2,046	2,880	-29.0%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>15,292</b>	<b>13,040</b>	<b>17.3%</b>	<b>78,023</b>	<b>93,258</b>	<b>-16.3%</b>
<b>EU15+EFTA</b>	<b>13,300</b>	<b>11,897</b>	<b>11.8%</b>	<b>69,456</b>	<b>86,065</b>	<b>-19.3%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

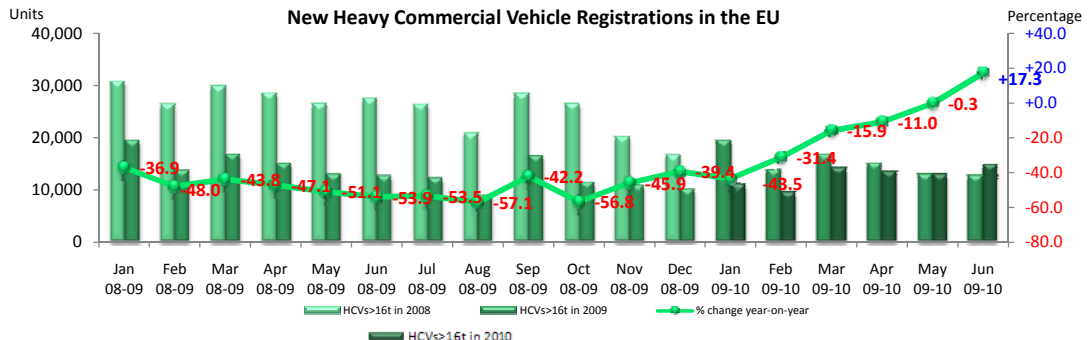
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV over 18t

(<sup>4</sup>) estimates

(<sup>5</sup>) sales figures

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 23, 2010**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

Commencing with the January 2010 new passenger car registrations figures, the ACEA data sheets will provide new vehicle registrations in alphabetical order for the countries of the European Union, and no longer separate for Western-Europe (15) and new EU Member States (10). Results for the EFTA countries will continue to be reported separately. The monthly press releases will quote the 'EU' figures first, followed by the 'total Europe' figures, adding up the EU and EFTA figures.

23/07/10

	June '10	June '09	% Change	Jan-Jun '10	Jan-Jun '09	% Change
AUSTRIA	423	371	14.0%	2,485	2,903	-14.4%
BELGIUM	702	702	0.0%	4,123	5,248	-21.4%
BULGARIA	115	77	49.4%	351	498	-29.5%
CZECH REPUBLIC	662	370	78.9%	2,381	2,544	-6.4%
DENMARK	253	286	-11.5%	1,134	2,202	-48.5%
ESTONIA	36	7	414.3%	121	104	16.3%
FINLAND	273	234	16.7%	1,337	1,941	-31.1%
FRANCE	3,527	3,492	1.0%	17,279	21,522	-19.7%
GERMANY	6,984	5,167	35.2%	34,871	36,031	-3.2%
GREECE	122	166	-26.5%	783	1,081	-27.6%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
IRELAND	92	110	-16.4%	642	805	-20.2%
ITALY	1,459	1,342	8.7%	8,959	11,054	-19.0%
LATVIA	32	17	88.2%	123	160	-23.1%
LITHUANIA <sup>3</sup>	239	68	251.5%	546	238	129.4%
LUXEMBURG	64	84	-23.8%	355	531	-33.1%
NETHERLANDS	843	915	-7.9%	5,181	7,940	-34.7%
POLAND <sup>4</sup>	1,279	859	48.9%	5,598	4,921	13.8%
PORTUGAL	248	240	3.3%	1,348	1,672	-19.4%
ROMANIA	240	243	-1.2%	961	1,374	-30.1%
SLOVAKIA	200	115	73.9%	1,020	730	39.7%
SLOVENIA <sup>3</sup>	64	65	-1.5%	354	404	-12.4%
SPAIN	1,085	999	8.6%	5,879	5,749	2.3%
SWEDEN	475	449	5.8%	2,343	3,143	-25.5%
UNITED KINGDOM	2,901	2,761	5.1%	15,066	17,927	-16.0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>22,318</b>	<b>19,139</b>	<b>16.6%</b>	<b>113,240</b>	<b>130,722</b>	<b>-13.4%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>19,451</b>	<b>17,318</b>	<b>12.3%</b>	<b>101,785</b>	<b>119,749</b>	<b>-15.0%</b>
<b>EU (New Members)</b>	<b>2,867</b>	<b>1,821</b>	<b>57.4%</b>	<b>11,455</b>	<b>10,973</b>	<b>4.4%</b>
ICELAND	5	4	25.0%	14	32	-56.3%
NORWAY	500	387	29.2%	2,135	2,549	-16.2%
SWITZERLAND	344	394	-12.7%	1,860	2,582	-28.0%
EFTA	849	785	8.2%	4,009	5,163	-22.4%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>23,167</b>	<b>19,924</b>	<b>16.3%</b>	<b>117,249</b>	<b>135,885</b>	<b>-13.7%</b>
<b>EU15+EFTA</b>	<b>20,300</b>	<b>18,103</b>	<b>12.1%</b>	<b>105,794</b>	<b>124,912</b>	<b>-15.3%</b>

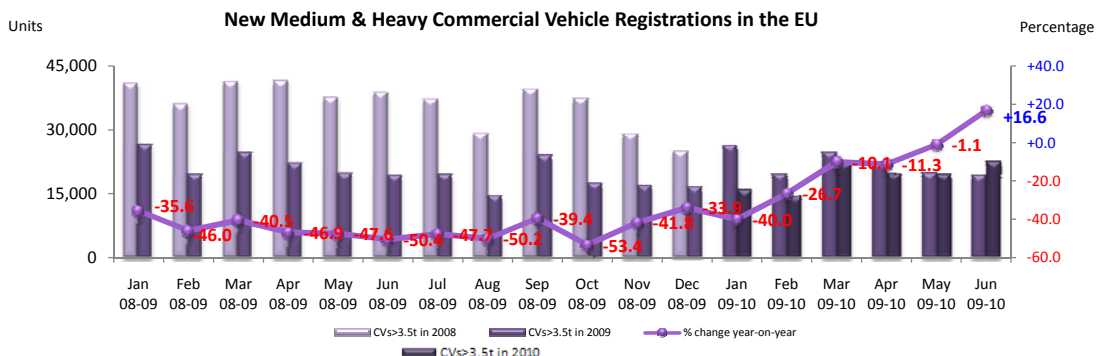
(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

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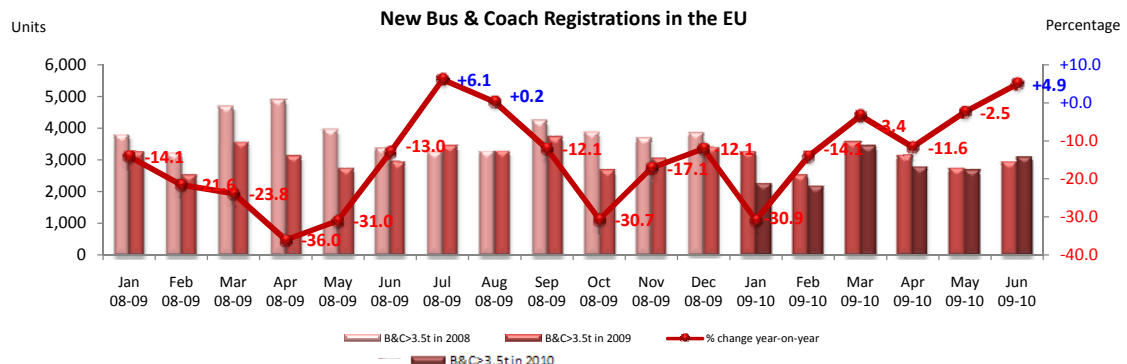
	June '10	June '09	% Change	Jan-Jun '10	Jan-Jun '09	% Change
AUSTRIA	36	33	9.1%	371	279	33.0%
BELGIUM	115	93	23.7%	596	552	8.0%
BULGARIA	5	1	400.0%	43	44	-2.3%
CZECH REPUBLIC	100	63	58.7%	306	291	5.2%
DENMARK	73	86	-15.1%	259	297	-12.8%
ESTONIA	18	4	350.0%	34	34	0.0%
FINLAND	34	37	-8.1%	235	218	7.8%
FRANCE	429	443	-3.2%	2,725	2,928	-6.9%
GERMANY	322	373	-13.7%	2,171	2,545	-14.7%
GREECE	32	210	-84.8%	95	718	-86.8%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
IRELAND	2	5	-60.0%	42	161	-73.9%
ITALY	282	212	33.0%	1,944	1,682	15.6%
LATVIA	0	9	-100.0%	8	40	-80.0%
LITHUANIA <sup>2</sup>	7	4	75.0%	28	31	-9.7%
LUXEMBURG	11	7	57.1%	132	162	-18.5%
NETHERLANDS	51	11	363.6%	261	327	-20.2%
POLAND <sup>3</sup>	66	71	-7.0%	378	355	6.5%
PORTUGAL	43	49	-12.2%	279	381	-26.8%
ROMANIA	49	62	-21.0%	224	632	-64.6%
SLOVAKIA	57	82	-30.5%	246	255	-3.5%
SLOVENIA <sup>2</sup>	32	10	220.0%	117	62	88.7%
SPAIN	244	243	0.4%	1,141	1,509	-24.4%
SWEDEN	445	205	117.1%	903	526	71.7%
UNITED KINGDOM	630	625	0.8%	3,843	4,088	-6.0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>3,083</b>	<b>2,938</b>	<b>4.9%</b>	<b>16,381</b>	<b>18,117</b>	<b>-9.6%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,749</b>	<b>2,632</b>	<b>4.4%</b>	<b>14,997</b>	<b>16,373</b>	<b>-8.4%</b>
<b>EU (New Members)</b>	<b>334</b>	<b>306</b>	<b>9.2%</b>	<b>1,384</b>	<b>1,744</b>	<b>-20.6%</b>
ICELAND	1	2	-50.0%	9	3	200.0%
NORWAY	256	382	-33.0%	660	687	-3.9%
SWITZERLAND	56	32	75.0%	242	273	-11.4%
EFTA	313	416	-24.8%	911	963	-5.4%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,396</b>	<b>3,354</b>	<b>1.3%</b>	<b>17,292</b>	<b>19,080</b>	<b>-9.4%</b>
<b>EU15+EFTA</b>	<b>3,062</b>	<b>3,048</b>	<b>0.5%</b>	<b>15,908</b>	<b>17,336</b>	<b>-8.2%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

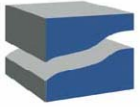
(<sup>3</sup>) sales figures

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 23, 2010**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

Commencing with the January 2010 new passenger car registrations figures, the ACEA data sheets will provide new vehicle registrations in alphabetical order for the countries of the European Union, and no longer separate for Western-Europe (15) and new EU Member States (10). Results for the EFTA countries will continue to be reported separately. The monthly press releases will quote the 'EU' figures first, followed by the 'total Europe' figures, adding up the EU and EFTA figures.

23/07/10

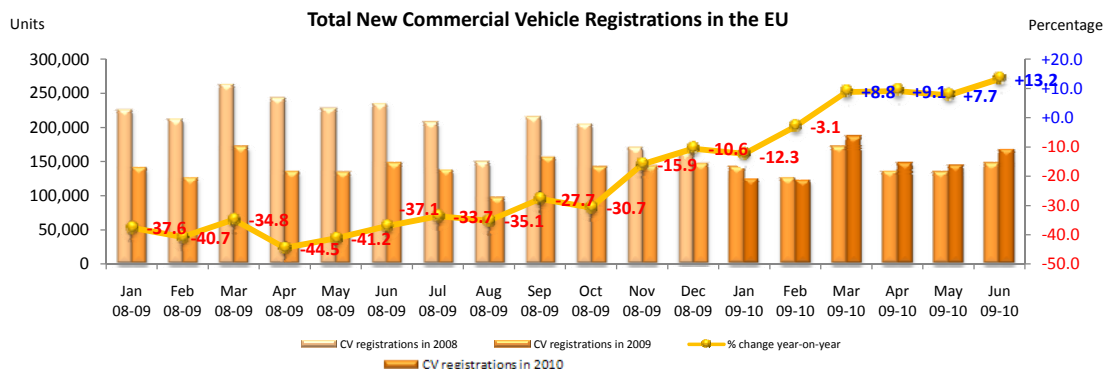
	June '10	June '09	% Change	Jan-Jun '10	Jan-Jun '09	% Change
AUSTRIA	3,025	2,807	7.8%	16,439	16,234	1.3%
BELGIUM	5,996	5,614	6.8%	35,121	35,723	-1.7%
BULGARIA	382	311	22.8%	1,699	2,027	-16.2%
CZECH REPUBLIC	2,167	1,570	38.0%	8,590	15,707	-45.3%
DENMARK	1,715	1,775	-3.4%	8,777	10,331	-15.0%
ESTONIA	134	93	44.1%	619	678	-8.7%
FINLAND	1,369	855	60.1%	6,893	7,393	-6.8%
FRANCE	46,609	41,222	13.1%	231,928	216,220	7.3%
GERMANY	24,696	20,325	21.5%	129,072	120,648	7.0%
GREECE	1,142	1,691	-32.5%	7,645	9,051	-15.5%
HUNGARY <sup>2</sup>	764	849	-10.0%	3,788	6,368	-40.5%
IRELAND	844	1,058	-20.2%	8,095	7,007	15.5%
ITALY	18,444	17,660	4.4%	112,631	101,359	11.1%
LATVIA	74	42	76.2%	318	435	-26.9%
LITHUANIA	306	106	188.7%	850	694	22.5%
LUXEMBURG	426	385	10.6%	2,151	2,204	-2.4%
NETHERLANDS	5,726	5,178	10.6%	33,029	40,071	-17.6%
POLAND <sup>3</sup>	4,677	4,185	11.8%	24,359	26,841	-9.2%
PORTUGAL	4,344	3,248	33.7%	23,550	19,648	19.9%
ROMANIA	1,058	1,380	-23.3%	4,077	9,293	-56.1%
SLOVAKIA	855	1,351	-36.7%	5,279	7,874	-33.0%
SLOVENIA	516	615	-16.1%	3,018	2,974	1.5%
SPAIN	13,520	11,272	19.9%	72,530	60,053	20.8%
SWEDEN	4,452	3,225	38.0%	21,108	17,137	23.2%
UNITED KINGDOM	23,688	20,594	15.0%	126,296	114,885	9.9%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>166,929</b>	<b>147,411</b>	<b>13.2%</b>	<b>887,862</b>	<b>850,855</b>	<b>4.3%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>155,996</b>	<b>136,909</b>	<b>13.9%</b>	<b>835,265</b>	<b>777,964</b>	<b>7.4%</b>
<b>EU (New Members)</b>	<b>10,933</b>	<b>10,502</b>	<b>4.1%</b>	<b>52,597</b>	<b>72,891</b>	<b>-27.8%</b>
ICELAND	36	49	-26.5%	142	145	-2.1%
NORWAY	3,206	2,643	21.3%	17,035	14,271	19.4%
SWITZERLAND	2,633	2,442	7.8%	14,302	13,977	2.3%
<b>EFTA</b>	<b>5,875</b>	<b>5,134</b>	<b>14.4%</b>	<b>31,479</b>	<b>28,393</b>	<b>10.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>172,804</b>	<b>152,545</b>	<b>13.3%</b>	<b>919,341</b>	<b>879,248</b>	<b>4.6%</b>
<b>EU15+EFTA</b>	<b>161,871</b>	<b>142,043</b>	<b>14.0%</b>	<b>866,744</b>	<b>806,357</b>	<b>7.5%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) only LCVs, other data n.a.

(<sup>3</sup>) sales figures

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